

5. While working at Forest, I attended law school through an evening program at Brooklyn Law School, and I received my J.D. in June 2008. From June 2010 until I left Forest in March 2014, I worked in the legal department as Associate Legal Counsel, where my responsibilities included counseling the Government Pricing function, and ordinary course contracting.

6. Since approximately July 2006, my work has required an understanding of government pricing and rebates, including the manner in which Medicaid rebates are calculated. Medicaid rebates are, broadly speaking, rebates owed from branded pharmaceutical manufacturers to Medicaid, based, in part, upon the “best price” for which the pharmaceutical manufacturer sells its pharmaceuticals to non-government purchasers.

7. In or around January 2010, I was asked to analyze the additional Medicaid rebate liability Forest would incur by manufacturing an authorized generic version of Lexapro for Mylan’s distribution and sale (“Scenario 1”), in contrast to the Medicaid rebate liability Forest would incur in the event that Mylan manufactured an authorized generic version of Lexapro itself for its distribution and sale (“Scenario 2”).

8. I understand that Scenario 1 is the scenario as contemplated under the October 3, 2005 Distribution and Supply Agreement for Generic Lexapro with Alphapharm PTY, Ltd. (the “Lexapro Agreement”). I understand that Scenario 2 is the scenario as contemplated under the July 21, 2010 Distribution and Supply Agreement for Generic Lexapro between Forest and Mylan (the “Lexapro Amendment”).

9. I was not involved in any negotiations with Mylan regarding the Lexapro Amendment, nor was I involved in decision-making regarding a strategy for revising the Lexapro Agreement.

10. My work in analyzing the Medicaid rebate liability for the authorized generic version of Lexapro pre-dated my time as Associate Legal Counsel at Forest, and was conducted in a purely business role.

11. I was primarily responsible for analyzing the additional Medicaid rebate liability Forest would incur under Scenario 1 as compared to Scenario 2, including how changes to various assumptions underlying the analysis would change Forest's Medicaid rebate liability.

12. To analyze the additional Medicaid best price liability Forest would incur under Scenario 1 as compared to Scenario 2, I utilized a financial model to calculate the expected liability under each scenario, and I analyzed the effect that altering certain assumptions and inputs would have on the expected liability. An example of this model can be found at FRX-AT-04617768, attached hereto as Exhibit 1.

13. Like any financial model, the Medicaid rebate model incorporates certain assumptions. These assumptions were, to the best of my knowledge, based upon Forest's experience in the industry and reasonable expectations at the time of the analysis, and were provided to me by various groups at Forest responsible for each of those areas of business. The key assumptions and inputs into the Medicaid best price liability analyses include:

- a. Lexapro financial planning and analysis forecasts, which included projected Lexapro utilization and projected Lexapro pricing;

- b. Expected commercial contracting discounts for Lexapro, which impacts the Lexapro best price discount. Prior to generic Lexapro entry, the best commercial contracting discount offered was 20%. Based upon information I received from the group responsible for contracting, Forest was planning to discontinue its commercial contracting discounts on Lexapro upon generic entry, such that the best commercial discounts would be 3.7% (the standard customary prompt payment and inventory management discounts) thereafter;
- c. Expected generic Lexapro launch date of March 2012;
- d. Forest's expected costs of goods sold (COGS) to provide finished authorized generic Lexapro product to Mylan under Scenario 1, which impacts the net transfer price. I was provided with information that Forest's COGS would be the API price, plus the manufacturing cost, plus the packaging cost;
- e. For iterations of the model after January 14, 2010, calculation of expected profit share payments from Mylan to Forest in Scenario 1, which impacts the net transfer price. Bob Carnevale provided this information to me, based upon the Lexapro Generic Analysis Forecast, an example of which can be found at FRX-AT-04617114, attached hereto as Exhibit 2; and
- f. Expected quarterly change in CPI (consumer price index), which affects the average rebate per unit (RPU).

14. Between January 2010 and March 2010, I created more than 10 iterations of the Lexapro Medicaid best price liability analysis, as I received updated information on assumptions including Lexapro unit and price forecasts, transfer price, and profit share. To the best of my

recollection, in each case, I calculated that Forest would incur at least \$20 million less in Medicaid best price liability under Scenario 2 as compared to Scenario 1.

15. To the best of my knowledge, based on my review of several versions of the analysis, Exhibit 1 appears to be the latest Lexapro Medicaid best price analysis conducted in advance of execution of the Lexapro Amendment on July 21, 2010, and it appears to reflect the final assumptions and inputs available at that time. Exhibit 1 forecasts that Forest would have reduced its Medicaid best price liability by \$30.4 million under Scenario 2 as compared to Scenario 1. Further, this calculation does not include the additional best price liability savings Forest would accrue in the event that Mylan continued to manufacture and sell an authorized generic version of Lexapro for longer than nine quarters.

I declare under penalty of perjury that the foregoing is true and correct.

Executed this 3rd day of October, 2017, in Waltham, Massachusetts.


James Finchen

Exhibit 1

Lexapro Medicaid Liability

Q1 CY2012 - Q1 2013

Scenario 1 - Forest Sells API to Mylan	Calendar Year										Total
	Q1 2012	Q2 2012	Q3 2012	Q4 2012	Q1 2013	Q2 2013	Q3 2013	Q4 2013	Q1 2014	Q1 2014	
Average WAC Price	\$ 3.33	\$ 3.33	\$ 3.33	\$ 3.33	\$ 3.58	\$ 3.58	\$ 3.58	\$ 3.58	\$ 3.58	\$ 3.58	
Best Price Disc %	82.8%	79.7%	81.4%	95.5%	95.9%	95.9%	95.9%	95.9%	95.9%	95.9%	
Best Price	\$ 0.57	\$ 0.68	\$ 0.62	\$ 0.15	\$ 0.15	\$ 0.15	\$ 0.15	\$ 0.15	\$ 0.15	\$ 0.15	
Average Rebate Per Unit (Paid to Medicaid)	\$ 3.62	\$ 3.23	\$ 3.28	\$ 3.73	\$ 4.18	\$ 4.18	\$ 4.17	\$ 4.16	\$ 4.16	\$ 4.16	
Branded Lexapro Medicaid Units	10,602,000	1,661,000	1,225,000	842,000	590,000	496,000	436,000	393,000	363,000	363,000	
Medicaid Liability	\$ 38,418,000	\$ 5,372,000	\$ 4,022,000	\$ 3,142,000	\$ 2,468,000	\$ 2,072,000	\$ 1,817,000	\$ 1,636,000	\$ 1,511,000	\$ 1,511,000	\$ 60,458,000

Scenario 2 - Mylan buys API directly from Lundbeck	Calendar Year										Total
	Q1 2012	Q2 2012	Q3 2012	Q4 2012	Q1 2013	Q2 2013	Q3 2013	Q4 2013	Q1 2014	Q1 2014	
Average WAC Price	\$ 3.33	\$ 3.33	\$ 3.33	\$ 3.33	\$ 3.58	\$ 3.58	\$ 3.58	\$ 3.58	\$ 3.58	\$ 3.58	
Best Price Disc %	20.0%	3.7%	3.7%	3.7%	3.7%	3.7%	3.7%	3.7%	3.7%	3.7%	
Best Price	\$ 2.66	\$ 3.21	\$ 3.21	\$ 3.21	\$ 3.45	\$ 3.45	\$ 3.45	\$ 3.45	\$ 3.45	\$ 3.45	
Average Rebate Per Unit (Paid to Medicaid)	\$ 1.89	\$ 1.57	\$ 1.56	\$ 1.55	\$ 1.83	\$ 1.83	\$ 1.82	\$ 1.81	\$ 1.81	\$ 1.81	
Branded Lexapro Medicaid Units	10,602,000	1,661,000	1,225,000	842,000	590,000	496,000	436,000	393,000	363,000	363,000	
Medicaid Liability	\$ 20,055,000	\$ 2,601,000	\$ 1,910,000	\$ 1,309,000	\$ 1,080,000	\$ 905,000	\$ 792,000	\$ 712,000	\$ 657,000	\$ 657,000	\$ 30,021,000

Additional Liability for Scenario 1 v Scenario 2

\$ 30,437,000

Definitions

1. The Average WAC price is a blended price based on the unit distribution of all SKU's of Lexapro. WAC pricing is based on the brand team forecast and includes 7.5% price increases (plus inflation) in January 2012, January 2013 and January 2014.
2. The Best Price Discount = the percent discount off the WAC price
3. The Best Price in Scenario 1 = the Transfer Price to Mylan
4. The Best Price in Scenario 2 = the Commercial Contracting Discount
5. The Average Rebate Per Unit = Medicaid Liability divided by the Branded Lexapro Medicaid units
6. The Branded Lexapro Medicaid Units = the number of units sold in Medicaid forecasted using the growth rate of factory units in LE4'10 (Final Pass)
7. The Medicaid Liability = the Average Rebate Per Unit (Paid to Medicaid) x Branded Lexapro Medicaid Units

Liability

[illegible]

[illegible]

Best Price \$ =	\$	0.58	Best Price =
Best Price 10 =	\$	0.57	
Best Price 20 =	\$	0.56	

Price Increase

**LEXAPRO
MEDICAID RPU IMPACT**

Scen 1 CPI	2.24.543
Scen 2 CPI	2.24.543

Q4 2012
Price Increase = 0.00%

CPI Increase = 0.25%
Best Price = 0.16 Price = 3.70%
10 = 0.15
20 = 0.15

CPI Change Assumptions (2010 : 1.7%, 2011 : 1.3%, 2012 : 1.0%, 2013 : 1.1%)

NDC	Product Description	Unit/Pkg	BASE REBATE CALCULATION										INFLATION ADJUSTMENT										RPU	
			Q1 12 WAC		Q2 12 WAC		Q3 12 WAC		Q4 12 WAC		Q1 13		Q2 13		Q3 13		Q4 13		Q1 12 Scen 1		Q4 12 Scen 2			
			Scen 1	Scen 2	Scen 1	Scen 2	Scen 1	Scen 2	Scen 1	Scen 2	Scen 1	Scen 2	Scen 1	Scen 2	Scen 1	Scen 2	Scen 1	Scen 2	Scen 1	Scen 2	RPU	RPU		
455200501	LEXAPRO 5MG	100	3.207	3.207	0.000	0.000	1.769	2.920	2.920	0.675	0.675	0.675	0.675	0.675	0.675	0.675	0.675	0.675	0.675	0.675	0.675	0.675	0.675	
455200501	LEXAPRO 10MG	100	3.353	3.353	0.000	0.000	1.768	3.064	3.064	0.708	0.708	0.708	0.708	0.708	0.708	0.708	0.708	0.708	0.708	0.708	0.708	0.708	0.708	
455200501	LEXAPRO 10MG	100	3.420	3.420	0.000	0.000	1.768	3.064	3.064	0.708	0.708	0.708	0.708	0.708	0.708	0.708	0.708	0.708	0.708	0.708	0.708	0.708	0.708	
455200501	LEXAPRO 20MG	100	3.469	3.469	0.000	0.000	1.857	3.199	3.199	0.739	0.739	0.739	0.739	0.739	0.739	0.739	0.739	0.739	0.739	0.739	0.739	0.739	0.739	
455200503	LEXAPRO 5MG	100	3.569	3.569	0.000	0.000	1.857	3.199	3.199	0.739	0.739	0.739	0.739	0.739	0.739	0.739	0.739	0.739	0.739	0.739	0.739	0.739	0.739	
455201018	LEXAPRO 5MG/5ML	240	0.666	0.666	0.000	0.000	0.362	0.625	0.625	0.148	0.148	0.148	0.148	0.148	0.148	0.148	0.148	0.148	0.148	0.148	0.148	0.148	0.148	

Q1 2013

Price Increase = 7.50%

CPI Change Assumptions (2010 : 1.7%, 2011 : 1.3%, 2012 : 1.0%, 2013 : 1.1%)

CPI Increase = 0.28%
Best Price = 0.16 Price = 3.70%
10 = 0.15
20 = 0.15

NDC	Product Description	Unit/Pkg	Q1 13 WAC				Q1 13 WAC				BASE REBATE CALCULATION										INFLATION ADJUSTMENT										RPU																																																																																																																																																																																																																																																																																																																																																														
			Scen 1		Scen 2		Scen 1		Scen 2		Q1 13 Scen 1	Q1 13 Scen 2	Q1 13 Best Price	Q1 13 Best Price	Q1 13 Scen 1 AMP	Q1 13 Scen 2 AMP	Q1 13 Statutory Rebate	Q1 13 Statutory Rebate	Q1 13 Scen 1 AMP	Q1 13 Scen 2 AMP	Q1 13 Scen 1 AMP	Q1 13 Scen 2 AMP	Q1 13 Scen 1 AMP	Q1 13 Scen 2 AMP	Q1 13 Scen 1 AMP	Q1 13 Scen 2 AMP	Q1 13 Scen 1 AMP	Q1 13 Scen 2 AMP	Q1 13 Scen 1 AMP	Q1 13 Scen 2 AMP	Q1 13 Scen 1 AMP	Q1 13 Scen 2 AMP	Q1 13 Scen 1 AMP	Q1 13 Scen 2 AMP	Q1 13 Scen 1 AMP	Q1 13 Scen 2 AMP	Q1 13 Scen 1 AMP	Q1 13 Scen 2 AMP	Q1 13 Scen 1 AMP	Q1 13 Scen 2 AMP	Q1 13 Scen 1 AMP	Q1 13 Scen 2 AMP	Q1 13 Scen 1 AMP	Q1 13 Scen 2 AMP	Q1 13 Scen 1 AMP	Q1 13 Scen 2 AMP	Q1 13 Scen 1 AMP	Q1 13 Scen 2 AMP	Q1 13 Scen 1 AMP	Q1 13 Scen 2 AMP	Q1 13 Scen 1 AMP	Q1 13 Scen 2 AMP	Q1 13 Scen 1 AMP	Q1 13 Scen 2 AMP	Q1 13 Scen 1 AMP	Q1 13 Scen 2 AMP	Q1 13 Scen 1 AMP	Q1 13 Scen 2 AMP	Q1 13 Scen 1 AMP	Q1 13 Scen 2 AMP	Q1 13 Scen 1 AMP	Q1 13 Scen 2 AMP	Q1 13 Scen 1 AMP	Q1 13 Scen 2 AMP	Q1 13 Scen 1 AMP	Q1 13 Scen 2 AMP	Q1 13 Scen 1 AMP	Q1 13 Scen 2 AMP	Q1 13 Scen 1 AMP	Q1 13 Scen 2 AMP	Q1 13 Scen 1 AMP	Q1 13 Scen 2 AMP	Q1 13 Scen 1 AMP	Q1 13 Scen 2 AMP	Q1 13 Scen 1 AMP	Q1 13 Scen 2 AMP	Q1 13 Scen 1 AMP	Q1 13 Scen 2 AMP	Q1 13 Scen 1 AMP	Q1 13 Scen 2 AMP	Q1 13 Scen 1 AMP	Q1 13 Scen 2 AMP	Q1 13 Scen 1 AMP	Q1 13 Scen 2 AMP	Q1 13 Scen 1 AMP	Q1 13 Scen 2 AMP	Q1 13 Scen 1 AMP	Q1 13 Scen 2 AMP	Q1 13 Scen 1 AMP	Q1 13 Scen 2 AMP	Q1 13 Scen 1 AMP	Q1 13 Scen 2 AMP	Q1 13 Scen 1 AMP	Q1 13 Scen 2 AMP	Q1 13 Scen 1 AMP	Q1 13 Scen 2 AMP	Q1 13 Scen 1 AMP	Q1 13 Scen 2 AMP	Q1 13 Scen 1 AMP	Q1 13 Scen 2 AMP	Q1 13 Scen 1 AMP	Q1 13 Scen 2 AMP	Q1 13 Scen 1 AMP	Q1 13 Scen 2 AMP	Q1 13 Scen 1 AMP	Q1 13 Scen 2 AMP	Q1 13 Scen 1 AMP	Q1 13 Scen 2 AMP	Q1 13 Scen 1 AMP	Q1 13 Scen 2 AMP	Q1 13 Scen 1 AMP	Q1 13 Scen 2 AMP	Q1 13 Scen 1 AMP	Q1 13 Scen 2 AMP	Q1 13 Scen 1 AMP	Q1 13 Scen 2 AMP	Q1 13 Scen 1 AMP	Q1 13 Scen 2 AMP	Q1 13 Scen 1 AMP	Q1 13 Scen 2 AMP	Q1 13 Scen 1 AMP	Q1 13 Scen 2 AMP	Q1 13 Scen 1 AMP	Q1 13 Scen 2 AMP	Q1 13 Scen 1 AMP	Q1 13 Scen 2 AMP	Q1 13 Scen 1 AMP	Q1 13 Scen 2 AMP	Q1 13 Scen 1 AMP	Q1 13 Scen 2 AMP	Q1 13 Scen 1 AMP	Q1 13 Scen 2 AMP	Q1 13 Scen 1 AMP	Q1 13 Scen 2 AMP	Q1 13 Scen 1 AMP	Q1 13 Scen 2 AMP	Q1 13 Scen 1 AMP	Q1 13 Scen 2 AMP	Q1 13 Scen 1 AMP	Q1 13 Scen 2 AMP	Q1 13 Scen 1 AMP	Q1 13 Scen 2 AMP	Q1 13 Scen 1 AMP	Q1 13 Scen 2 AMP	Q1 13 Scen 1 AMP	Q1 13 Scen 2 AMP	Q1 13 Scen 1 AMP	Q1 13 Scen 2 AMP	Q1 13 Scen 1 AMP	Q1 13 Scen 2 AMP	Q1 13 Scen 1 AMP	Q1 13 Scen 2 AMP	Q1 13 Scen 1 AMP	Q1 13 Scen 2 AMP	Q1 13 Scen 1 AMP	Q1 13 Scen 2 AMP	Q1 13 Scen 1 AMP	Q1 13 Scen 2 AMP	Q1 13 Scen 1 AMP	Q1 13 Scen 2 AMP	Q1 13 Scen 1 AMP	Q1 13 Scen 2 AMP	Q1 13 Scen 1 AMP	Q1 13 Scen 2 AMP	Q1 13 Scen 1 AMP	Q1 13 Scen 2 AMP	Q1 13 Scen 1 AMP	Q1 13 Scen 2 AMP	Q1 13 Scen 1 AMP	Q1 13 Scen 2 AMP	Q1 13 Scen 1 AMP	Q1 13 Scen 2 AMP	Q1 13 Scen 1 AMP	Q1 13 Scen 2 AMP	Q1 13 Scen 1 AMP	Q1 13 Scen 2 AMP	Q1 13 Scen 1 AMP	Q1 13 Scen 2 AMP	Q1 13 Scen 1 AMP	Q1 13 Scen 2 AMP	Q1 13 Scen 1 AMP	Q1 13 Scen 2 AMP	Q1 13 Scen 1 AMP	Q1 13 Scen 2 AMP	Q1 13 Scen 1 AMP	Q1 13 Scen 2 AMP	Q1 13 Scen 1 AMP	Q1 13 Scen 2 AMP	Q1 13 Scen 1 AMP	Q1 13 Scen 2 AMP	Q1 13 Scen 1 AMP	Q1 13 Scen 2 AMP	Q1 13 Scen 1 AMP	Q1 13 Scen 2 AMP	Q1 13 Scen 1 AMP	Q1 13 Scen 2 AMP	Q1 13 Scen 1 AMP	Q1 13 Scen 2 AMP	Q1 13 Scen 1 AMP	Q1 13 Scen 2 AMP	Q1 13 Scen 1 AMP	Q1 13 Scen 2 AMP	Q1 13 Scen 1 AMP	Q1 13 Scen 2 AMP	Q1 13 Scen 1 AMP	Q1 13 Scen 2 AMP	Q1 13 Scen 1 AMP	Q1 13 Scen 2 AMP	Q1 13 Scen 1 AMP	Q1 13 Scen 2 AMP	Q1 13 Scen 1 AMP	Q1 13 Scen 2 AMP	Q1 13 Scen 1 AMP	Q1 13 Scen 2 AMP	Q1 13 Scen 1 AMP	Q1 13 Scen 2 AMP	Q1 13 Scen 1 AMP	Q1 13 Scen 2 AMP	Q1 13 Scen 1 AMP	Q1 13 Scen 2 AMP	Q1 13 Scen 1 AMP	Q1 13 Scen 2 AMP	Q1 13 Scen 1 AMP	Q1 13 Scen 2 AMP	Q1 13 Scen 1 AMP	Q1 13 Scen 2 AMP	Q1 13 Scen 1 AMP	Q1 13 Scen 2 AMP	Q1 13 Scen 1 AMP	Q1 13 Scen 2 AMP	Q1 13 Scen 1 AMP	Q1 13 Scen 2 AMP	Q1 13 Scen 1 AMP	Q1 13 Scen 2 AMP	Q1 13 Scen 1 AMP	Q1 13 Scen 2 AMP	Q1 13 Scen 1 AMP	Q1 13 Scen 2 AMP	Q1 13 Scen 1 AMP	Q1 13 Scen 2 AMP	Q1 13 Scen 1 AMP	Q1 13 Scen 2 AMP	Q1 13 Scen 1 AMP	Q1 13 Scen 2 AMP	Q1 13 Scen 1 AMP	Q1 13 Scen 2 AMP	Q1 13 Scen 1 AMP	Q1 13 Scen 2 AMP	Q1 13 Scen 1 AMP	Q1 13 Scen 2 AMP	Q1 13 Scen 1 AMP	Q1 13 Scen 2 AMP	Q1 13 Scen 1 AMP	Q1 13 Scen 2 AMP	Q1 13 Scen 1 AMP	Q1 13 Scen 2 AMP	Q1 13 Scen 1 AMP	Q1 13 Scen 2 AMP	Q1 13 Scen 1 AMP	Q1 13 Scen 2 AMP	Q1 13 Scen 1 AMP	Q1 13 Scen 2 AMP	Q1 13 Scen 1 AMP	Q1 13 Scen 2 AMP	Q1 13 Scen 1 AMP	Q1 13 Scen 2 AMP	Q1 13 Scen 1 AMP	Q1 13 Scen 2 AMP	Q1 13 Scen 1 AMP	Q1 13 Scen 2 AMP	Q1 13 Scen 1 AMP	Q1 13 Scen 2 AMP	Q1 13 Scen 1 AMP	Q1 13 Scen 2 AMP	Q1 13 Scen 1 AMP	Q1 13 Scen 2 AMP	Q1 13 Scen 1 AMP	Q1 13 Scen 2 AMP	Q1 13 Scen 1 AMP	Q1 13 Scen 2 AMP	Q1 13 Scen 1 AMP	Q1 13 Scen 2 AMP	Q1 13 Scen 1 AMP	Q1 13 Scen 2 AMP	Q1 13 Scen 1 AMP	Q1 13 Scen 2 AMP	Q1 13 Scen 1 AMP	Q1 13 Scen 2 AMP	Q1 13 Scen 1 AMP	Q1 13 Scen 2 AMP	Q1 13 Scen 1 AMP	Q1 13 Scen 2 AMP	Q1 13 Scen 1 AMP	Q1 13 Scen 2 AMP	Q1 13 Scen 1 AMP	Q1 13 Scen 2 AMP	Q1 13 Scen 1 AMP	Q1 13 Scen 2 AMP	Q1 13 Scen 1 AMP	Q1 13 Scen 2 AMP	Q1 13 Scen 1 AMP	Q1 13 Scen 2 AMP	Q1 13 Scen 1 AMP	Q1 13 Scen 2 AMP	Q1 13 Scen 1 AMP	Q1 13 Scen 2 AMP	Q1 13 Scen 1 AMP	Q1 13 Scen 2 AMP	Q1 13 Scen 1 AMP	Q1 13 Scen 2 AMP	Q1 13 Scen 1 AMP	Q1 13 Scen 2 AMP	Q1 13 Scen 1 AMP	Q1 13 Scen 2 AMP	Q1 13 Scen 1 AMP	Q1 13 Scen 2 AMP	Q1 13 Scen 1 AMP	Q1 13 Scen 2 AMP	Q1 13 Scen 1 AMP	Q1 13 Scen 2 AMP	Q1 13 Scen 1 AMP	Q1 13 Scen 2 AMP	Q1 13 Scen 1 AMP	Q1 13 Scen 2 AMP	Q1 13 Scen 1 AMP	Q1 13 Scen 2 AMP	Q1 13 Scen 1 AMP	Q1 13 Scen 2 AMP	Q1 13 Scen 1 AMP	Q1 13 Scen 2 AMP	Q1 13 Scen 1 AMP	Q1 13 Scen 2 AMP	Q1 13 Scen 1 AMP	Q1 13 Scen 2 AMP	Q1 13 Scen 1 AMP	Q1 13 Scen 2 AMP	Q1 13 Scen 1 AMP	Q1 13 Scen 2 AMP	Q1 13 Scen 1 AMP	Q1 13 Scen 2 AMP	Q1 13 Scen 1 AMP	Q1 13 Scen 2 AMP	Q1 13 Scen 1 AMP	Q1 13 Scen 2 AMP	Q1 13 Scen 1 AMP	Q1 13 Scen 2 AMP	Q1 13 Scen 1 AMP	Q1 13 Scen 2 AMP	Q1 13 Scen 1 AMP	Q1 13 Scen 2 AMP	Q1 13 Scen 1 AMP	Q1 13 Scen 2 AMP	Q1 13 Scen 1 AMP	Q1 13 Scen 2 AMP	Q1 13 Scen 1 AMP	Q1 13 Scen 2 AMP	Q1 13 Scen 1 AMP	Q1 13 Scen 2 AMP	Q1 13 Scen 1 AMP	Q1 13 Scen 2 AMP	Q1 13 Scen 1 AMP	Q1 13 Scen 2 AMP	Q1 13 Scen 1 AMP	Q1 13 Scen 2 AMP	Q1 13 Scen 1 AMP	Q1 13 Scen 2 AMP	Q1 13 Scen 1 AMP	Q1 13 Scen 2 AMP	Q1 13 Scen 1 AMP	Q1 13 Scen 2 AMP	Q1 13 Scen 1 AMP	Q1 13 Scen 2 AMP	Q1 13 Scen 1 AMP	Q1 13 Scen 2 AMP	Q1 13 Scen 1 AMP	Q1 13 Scen 2 AMP	Q1 13 Scen 1 AMP	Q1 13 Scen 2 AMP	Q1 13 Scen 1 AMP	Q1 13 Scen 2 AMP	Q1 13 Scen 1 AMP

Q2 2013

Price Increase = 0.00%

CPI Change Assumptions (2010 : 1.7%, 2011 : 1.3%, 2012 : 1.0%, 2013 : 1.1%)

CPI Increase = 0.28%
Best Price = 0.16 Price = 3.70%
10 = 0.15
20 = 0.15

20 =	0.15	3																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																														
NDC	Product Description	Unit/Pkg	Q1 13 WAC				BASE REBATE CALCULATION										INFLATION ADJUSTMENT										RPU																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																					
			Scen 1	Scen 2	%	WAC	Base AMP	Q3 AMP	Q2 AMP	Q1 AMP	Statutory Rebate (23.1%)	Q3 13 Rebate (23.1%)	Q2 13 Best Price	Q3 13 Best Price	Q2 AMP	Q3 AMP	Q2 AMP	Q3 AMP	Q2 13 Best Price	Q3 13 Best Price	Q2 AMP	Q3 AMP	Q2 13 Best Price	Q3 13 Best Price	Q2 AMP	Q3 AMP	Q2 13 Best Price	Q3 13 Best Price	Q2 AMP	Q3 AMP	Q2 13 Best Price	Q3 13 Best Price	Q2 AMP	Q3 AMP	Q2 13 Best Price	Q3 13 Best Price	Q2 AMP	Q3 AMP	Q2 13 Best Price	Q3 13 Best Price	Q2 AMP	Q3 AMP	Q2 13 Best Price	Q3 13 Best Price	Q2 AMP	Q3 AMP	Q2 13 Best Price	Q3 13 Best Price	Q2 AMP	Q3 AMP	Q2 13 Best Price	Q3 13 Best Price	Q2 AMP	Q3 AMP	Q2 13 Best Price	Q3 13 Best Price	Q2 AMP	Q3 AMP	Q2 13 Best Price	Q3 13 Best Price	Q2 AMP	Q3 AMP	Q2 13 Best Price	Q3 13 Best Price	Q2 AMP	Q3 AMP	Q2 13 Best Price	Q3 13 Best Price	Q2 AMP	Q3 AMP	Q2 13 Best Price	Q3 13 Best Price	Q2 AMP	Q3 AMP	Q2 13 Best Price	Q3 13 Best Price	Q2 AMP	Q3 AMP	Q2 13 Best Price	Q3 13 Best Price	Q2 AMP	Q3 AMP	Q2 13 Best Price	Q3 13 Best Price	Q2 AMP	Q3 AMP	Q2 13 Best Price	Q3 13 Best Price	Q2 AMP	Q3 AMP	Q2 13 Best Price	Q3 13 Best Price	Q2 AMP	Q3 AMP	Q2 13 Best Price	Q3 13 Best Price	Q2 AMP	Q3 AMP	Q2 13 Best Price	Q3 13 Best Price	Q2 AMP	Q3 AMP	Q2 13 Best Price	Q3 13 Best Price	Q2 AMP	Q3 AMP	Q2 13 Best Price	Q3 13 Best Price	Q2 AMP	Q3 AMP	Q2 13 Best Price	Q3 13 Best Price	Q2 AMP	Q3 AMP	Q2 13 Best Price	Q3 13 Best Price	Q2 AMP	Q3 AMP	Q2 13 Best Price	Q3 13 Best Price	Q2 AMP	Q3 AMP	Q2 13 Best Price	Q3 13 Best Price	Q2 AMP	Q3 AMP	Q2 13 Best Price	Q3 13 Best Price	Q2 AMP	Q3 AMP	Q2 13 Best Price	Q3 13 Best Price	Q2 AMP	Q3 AMP	Q2 13 Best Price	Q3 13 Best Price	Q2 AMP	Q3 AMP	Q2 13 Best Price	Q3 13 Best Price	Q2 AMP	Q3 AMP	Q2 13 Best Price	Q3 13 Best Price	Q2 AMP	Q3 AMP	Q2 13 Best Price	Q3 13 Best Price	Q2 AMP	Q3 AMP	Q2 13 Best Price	Q3 13 Best Price	Q2 AMP	Q3 AMP	Q2 13 Best Price	Q3 13 Best Price	Q2 AMP	Q3 AMP	Q2 13 Best Price	Q3 13 Best Price	Q2 AMP	Q3 AMP	Q2 13 Best Price	Q3 13 Best Price	Q2 AMP	Q3 AMP	Q2 13 Best Price	Q3 13 Best Price	Q2 AMP	Q3 AMP	Q2 13 Best Price	Q3 13 Best Price	Q2 AMP	Q3 AMP	Q2 13 Best Price	Q3 13 Best Price	Q2 AMP	Q3 AMP	Q2 13 Best Price	Q3 13 Best Price	Q2 AMP	Q3 AMP	Q2 13 Best Price	Q3 13 Best Price	Q2 AMP	Q3 AMP	Q2 13 Best Price	Q3 13 Best Price	Q2 AMP	Q3 AMP	Q2 13 Best Price	Q3 13 Best Price	Q2 AMP	Q3 AMP	Q2 13 Best Price	Q3 13 Best Price	Q2 AMP	Q3 AMP	Q2 13 Best Price	Q3 13 Best Price	Q2 AMP	Q3 AMP	Q2 13 Best Price	Q3 13 Best Price	Q2 AMP	Q3 AMP	Q2 13 Best Price	Q3 13 Best Price	Q2 AMP	Q3 AMP	Q2 13 Best Price	Q3 13 Best Price	Q2 AMP	Q3 AMP	Q2 13 Best Price	Q3 13 Best Price	Q2 AMP	Q3 AMP	Q2 13 Best Price	Q3 13 Best Price	Q2 AMP	Q3 AMP	Q2 13 Best Price	Q3 13 Best Price	Q2 AMP	Q3 AMP	Q2 13 Best Price	Q3 13 Best Price	Q2 AMP	Q3 AMP	Q2 13 Best Price	Q3 13 Best Price	Q2 AMP	Q3 AMP	Q2 13 Best Price	Q3 13 Best Price	Q2 AMP	Q3 AMP	Q2 13 Best Price	Q3 13 Best Price	Q2 AMP	Q3 AMP	Q2 13 Best Price	Q3 13 Best Price	Q2 AMP	Q3 AMP	Q2 13 Best Price	Q3 13 Best Price	Q2 AMP	Q3 AMP	Q2 13 Best Price	Q3 13 Best Price	Q2 AMP	Q3 AMP	Q2 13 Best Price	Q3 13 Best Price	Q2 AMP	Q3 AMP	Q2 13 Best Price	Q3 13 Best Price	Q2 AMP	Q3 AMP	Q2 13 Best Price	Q3 13 Best Price	Q2 AMP	Q3 AMP	Q2 13 Best Price	Q3 13 Best Price	Q2 AMP	Q3 AMP	Q2 13 Best Price	Q3 13 Best Price	Q2 AMP	Q3 AMP	Q2 13 Best Price	Q3 13 Best Price	Q2 AMP	Q3 AMP	Q2 13 Best Price	Q3 13 Best Price	Q2 AMP	Q3 AMP	Q2 13 Best Price	Q3 13 Best Price	Q2 AMP	Q3 AMP	Q2 13 Best Price	Q3 13 Best Price	Q2 AMP	Q3 AMP	Q2 13 Best Price	Q3 13 Best Price	Q2 AMP	Q3 AMP	Q2 13 Best Price	Q3 13 Best Price	Q2 AMP	Q3 AMP	Q2 13 Best Price	Q3 13 Best Price	Q2 AMP	Q3 AMP	Q2 13 Best Price	Q3 13 Best Price	Q2 AMP	Q3 AMP	Q2 13 Best Price	Q3 13 Best Price	Q2 AMP	Q3 AMP	Q2 13 Best Price	Q3 13 Best Price	Q2 AMP	Q3 AMP	Q2 13 Best Price	Q3 13 Best Price	Q2 AMP	Q3 AMP	Q2 13 Best Price	Q3 13 Best Price	Q2 AMP	Q3 AMP	Q2 13 Best Price	Q3 13 Best Price	Q2 AMP	Q3 AMP	Q2 13 Best Price	Q3 13 Best Price	Q2 AMP	Q3 AMP	Q2 13 Best Price	Q3 13 Best Price	Q2 AMP	Q3 AMP	Q2 13 Best Price	Q3 13 Best Price	Q2 AMP	Q3 AMP	Q2 13 Best Price	Q3 13 Best Price	Q2 AMP	Q3 AMP	Q2 13 Best Price	Q3 13 Best Price	Q2 AMP	Q3 AMP	Q2 13 Best Price	Q3 13 Best Price	Q2 AMP	Q3 AMP	Q2 13 Best Price	Q3 13 Best Price	Q2 AMP	Q3 AMP	Q2 13 Best Price	Q3 13 Best Price	Q2 AMP	Q3 AMP	Q2 13 Best Price	Q3 13 Best Price	Q2 AMP	Q3 AMP	Q2 13 Best Price	Q3 13 Best Price	Q2 AMP	Q3 AMP	Q2 13 Best Price	Q3 13 Best Price	Q2 AMP	Q3 AMP	Q2 13 Best Price	Q3 13 Best Price	Q2 AMP	Q3 AMP	Q2 13 Best Price	Q3 13 Best Price	Q2 AMP	Q3 AMP	Q2 13 Best Price	Q3 13 Best Price	Q2 AMP	Q3 AMP	Q2 13 Best Price	Q3 13 Best Price	Q2 AMP	Q3 AMP	Q2 13 Best Price	Q3 13 Best Price	Q2 AMP	Q3 AMP	Q2 13 Best Price	Q3 13 Best Price	Q2 AMP	Q3 AMP	Q2 13 Best Price	Q3 13 Best Price	Q2 AMP	Q3 AMP	Q2 13 Best Price	Q3 13 Best Price	Q2 AMP	Q3 AMP	Q2 13 Best Price	Q3 13 Best Price	Q2 AMP	Q3 AMP	Q2 13 Best Price	Q3 13 Best Price	Q2 AMP	Q3 AMP	Q2 13 Best Price	Q3 13 Best Price	Q2 AMP	Q3 AMP	Q2 13 Best Price	Q3 13 Best Price	Q2 AMP	Q3 AMP	Q2 13 Best Price	Q3 13 Best Price	Q2 AMP	Q3 AMP	Q2 13 Best Price	Q3 13 Best Price	Q2 AMP	Q3 AMP	Q2 13 Best Price	Q3 13 Best Price	Q2 AMP	Q3 AMP	Q2 13 Best Price	Q3 13 Best Price	Q2 AMP	Q3 AMP	Q2 13 Best Price	Q3 13 Best Price	Q2 AMP	Q3 AMP	Q2 13 Best Price	Q3 13 Best Price	Q2 AMP	Q3 AMP	Q2 13 Best Price	Q3 13 Best Price	Q2 AMP	Q3 AMP	Q2 13 Best Price	Q3 13 Best Price	Q2 AMP	Q3 AMP	Q2 13 Best Price	Q3 13 Best Price	Q2 AMP	Q3 AMP	Q2 13 Best Price	Q3 13 Best Price	Q2 AMP	Q3 AMP	Q2 13 Best Price	Q3 13 Best Price	Q2 AMP	Q3 AMP	Q2 13 Best Price	Q3 13 Best Price	Q2 AMP	Q3 AMP	Q2 13 Best Price	Q3 13 Best Price	Q2 AMP	Q3 AMP	Q2 13 Best Price	Q3 13 Best Price	Q2 AMP	Q3 AMP	Q2 13 Best Price	Q3 13 Best Price	Q2 AMP	Q3 AMP	Q2 13 Best Price	Q3 13 Best Price	Q2 AMP	Q3 AMP	Q2 13 Best Price	Q3 13 Best Price	Q2 AMP	Q3 AMP	Q2 13 Best Price	Q3 13 Best Price	Q2 AMP	Q3 AMP	Q2 13 Best Price	Q3 13 Best Price	Q2 AMP	Q3 AMP	Q2 13 Best Price	Q3 13 Best Price	Q2 AMP	Q3 AMP	Q2 13 Best Price	Q3 13 Best Price	Q2 AMP	Q3 AMP	Q2 13 Best Price	Q3 13 Best Price	Q2 AMP	Q3 AMP	Q2 13 Best Price	Q3 13 Best Price	Q2 AMP	Q3 AMP	Q2 13 Best Price	Q3 13 Best Price	Q2 AMP	Q3 AMP	Q2 13 Best Price	Q3 13 Best Price	Q2 AMP	Q3 AMP	Q2 13 Best Price	Q3 13 Best Price	Q2 AMP	Q3 AMP	Q2 13 Best Price	Q3 13 Best Price	Q2 AMP	Q3 AMP	Q2 13 Best Price	Q3 13 Best Price	Q2 AMP	Q3 AMP	Q2 13 Best Price	Q3 13 Best Price	Q2 AMP	Q3 AMP	Q2 13 Best Price	Q3 13 Best Price	Q2 AMP	Q3 AMP	Q2 13 Best Price	Q3 13 Best Price	Q2 AMP	Q3 AMP	Q2 13 Best Price	Q3 13 Best Price	Q2 AMP	Q3 AMP	Q2 13 Best Price	Q3 13 Best Price	Q2 AMP	Q3 AMP	Q2 13 Best Price	Q3 13 Best Price	Q2 AMP	Q3 AMP	Q2 13 Best Price	Q3 13 Best Price	Q2 AMP	Q3 AMP	Q2 13 Best Price	Q3 13 Best Price	Q2 AMP	Q3 AMP	Q2 13 Best Price	Q3 13 Best Price	Q2 AMP	Q3 AMP	Q2 13 Best Price	Q3 13 Best Price	Q2 AMP	Q3 AMP	Q2 13 Best Price	Q3 13 Best Price	Q2 AMP	Q3 AMP	Q2 13 Best Price	Q3 13 Best Price	Q2 AMP	Q3 AMP	Q2 13 Best Price	Q3 13 Best Price	Q2 AMP	Q3 AMP	Q2 13 Best Price	Q3 13 Best Price	Q2 AMP	Q3 AMP	Q2 13 Best Price	Q3 13 Best Price	Q2 AMP	Q3 AMP	Q2 13 Best Price	Q3 13 Best Price	Q2 AMP	Q3 AMP	Q2 13 Best Price	Q3 13 Best Price	Q2 AMP	Q3 AMP	Q2 13 Best Price	Q3 13 Best Price	Q2 AMP	Q3 AMP	Q2 13 Best Price	Q3 13 Best Price	Q2 AMP	Q3 AMP	Q2 13 Best Price	Q3 13 Best Price	Q2 AMP	Q3 AMP	Q2 13 Best Price	Q3 13 Best Price	Q2 AMP	Q3 AMP	Q2 13 Best Price	Q3 13 Best Price	Q2 AMP	Q3 AMP	Q2 13 Best Price	Q3 13 Best Price	Q2 AMP	Q3 AMP	Q2 13 Best Price	Q3 13 Best Price	Q2 AMP	Q3 AMP	Q2 13 Best Price	Q3 13 Best Price	Q2 AMP	Q3 AMP	Q2 13 Best Price	Q3 13 Best Price	Q2 AMP	Q3 AMP	Q2 13 Best Price	Q3 13 Best Price	Q2 AMP	Q3 AMP	Q2 13 Best Price	Q3 13 Best Price	Q2 AMP	Q3 AMP	Q2 13 Best Price	Q3 13 Best Price	Q2 AMP	Q3 AMP	Q2 13 Best Price	Q3 13 Best Price	Q2 AMP	Q3 AMP	Q2 13 Best Price	Q3 13 Best Price	Q2 AMP	Q3 AMP	Q2 13 Best Price	Q3 13 Best Price	Q2 AMP	Q3 AMP	Q2 13 Best Price	Q3 13 Best Price	Q2 AMP	Q3 AMP	Q2 13 Best Price	Q3 13 Best Price	Q2 AMP	Q3 AMP	Q2 13 Best Price	Q3 13 Best Price	Q2 AMP	Q3 AMP	Q2 13 Best Price	Q3 13

Price Increase

[illegible]

Price increase

**LEXAPRO
MEDICAID RPU IMPACT**

456200501 LEXAPRO 1MG	100	3.706	3.706	0.000	1.769	3.375	3.375	0.780	0.780	0.157	3.669	3.217	0.000	3.217	0.780	187,400	1,216	2,155	1,220	1,216	3,156	1,220	4,437	1,999
456201001 LEXAPRO 1MG	100	3.875	3.875	0.000	1.768	3.541	3.541	0.818	0.818	0.148	3.731	3.392	0.000	3.392	0.818	181,000	1,261	2,230	1,311	1,261	2,230	1,311	4,703	2,129
456201003 LEXAPRO 1MG	100	3.952	3.952	0.000	1.768	3.541	3.541	0.818	0.818	0.148	3.731	3.392	0.000	3.392	0.818	181,000	1,261	2,230	1,311	1,261	2,230	1,311	4,703	2,129
456202001 LEXAPRO 20MG	100	4.043	4.043	0.000	1.857	3.697	3.697	0.854	0.854	0.154	3.894	3.543	0.000	3.543	0.854	181,000	1,261	2,341	1,356	1,261	2,341	1,356	4,900	2,210
456202003 LEXAPRO 20MG	100	4.124	4.124	0.000	1.857	3.697	3.697	0.854	0.854	0.154	3.894	3.543	0.000	3.543	0.854	181,000	1,261	2,341	1,356	1,261	2,341	1,356	4,900	2,210
456201008 LEXAPRO 5MG/5ML	240	0.770	0.770	0.000	0.362	0.699	0.699	0.161	0.161	0.742	0.742	0.000	0.000	0.161	0.161	184,200	1,239	0.448	0.251	1,239	0.448	0.251	0.412	0.412
																Base 1 CPI								
																Base 2 CPI								

-- calculate the CPI increase as current CPI divided by base CPI
 -- calculate allowable AMP as the CPI increase times Base AMP
 -- calculate the inflation adjustment as current AMP less allowable AMP

REBATE PER UNIT

-- (base rebate) + (inflation adjustment)

Price Increase

Forest Laboratories Inc.
Lexapro Cost Analysis
October 3, 2017

[illegible]

Note: Ireland costs don't include profit.

10³ cells

Lexapro Supplemental Rebate Worksheet

Alabama

7.50% Current Pricing										7.50% Current Pricing										Total			
2010										2011													
Forecasted Avg Qtr FY2011					Forecasted Avg Qtr FY2011					Forecasted Avg Qtr FY2011					Forecasted Avg Qtr FY2011					Total			
00456-2005-01		00456-2010-01		00456-2020-01		00456-2020-03		00456-2101-08		00456-2005-01		00456-2010-01		00456-2020-01		00456-2020-03		00456-2101-08					
Lexapro 5mg	Lexapro 10mg	Lexapro 10mg	Lexapro 20mg	Lexapro 20mg	Lexapro Oral	Lexapro 5mg	Lexapro 10mg	Lexapro 10mg	Lexapro 20mg	Lexapro 20mg	Lexapro 5mg	Lexapro 10mg	Lexapro 10mg	Lexapro 20mg	Lexapro 20mg	Lexapro 20mg	Lexapro Oral	Lexapro Oral	Lexapro Oral				
AWP	\$ 322.65	\$ 337.36	\$ 344.13	\$ 352.04	\$ 160.95	AWP	\$ 345.85	\$ 362.66	\$ 378.44	\$ 386.01	AWP	\$ 345.85	\$ 362.66	\$ 378.44	\$ 386.01	\$ 173.02							
Bottle Count	100	100	100	100	240	Bottle Count	100	100	100	100	Bottle Count	100	100	100	100	240							
AWP Cost/pill	\$ 3,226.5	\$ 3,373.6	\$ 3,441.3	\$ 3,520.4	\$ 0.6706	AWP Cost/pill	\$ 3,465.5	\$ 3,694.4	\$ 3,784.4	\$ 3,860.1	AWP Cost/pill	\$ 3,465.5	\$ 3,694.4	\$ 3,784.4	\$ 3,860.1	\$ 0.7209							
Units	45,331	785,657	5,913	775,726	65,522	Units	45,331	785,657	5,913	775,726	Units	45,331	785,657	5,913	775,726	5,006	65,522						
Medicaid URA	\$ 1,0680	\$ 1,1500	\$ 1,1500	\$ 1,1891	\$ 0.2192	Medicaid URA	\$ 1,2666	\$ 1,3588	\$ 1,4059	\$ 1,4059	Medicaid URA	\$ 1,2666	\$ 1,3588	\$ 1,4059	\$ 1,4059	\$ 0.2663							
Guaranteed Rebate	\$ 0.17	\$ 0.17	\$ 0.17	\$ 0.17	\$ 0.17	Guaranteed Rebate	\$ 0.17	\$ 0.17	\$ 0.17	\$ 0.17	Guaranteed Rebate	\$ 0.17	\$ 0.17	\$ 0.17	\$ 0.17	\$ 0.17							
Total Rebate	\$ 1,2380	\$ 1,3200	\$ 1,3200	\$ 1,3591	\$ 0.3892	Total Rebate	\$ 1,4366	\$ 1,5288	\$ 1,5769	\$ 1,5769	Total Rebate	\$ 1,4366	\$ 1,5288	\$ 1,5769	\$ 1,5769	\$ 0.4303							
Total Supplemental Dollars	\$ 7,706	\$ 133,562	\$ 1,005	\$ 131,873	\$ 11,139	Total Supplemental Dollars	\$ 7,706	\$ 133,562	\$ 1,005	\$ 131,873	Total Supplemental Dollars	\$ 7,706	\$ 133,562	\$ 1,005	\$ 131,873	\$ 851	\$ 11,139						
					286,137						286,137						286,137						286,137

7.50% Current Pricing										Total									
2011																			
Forecasted Avg Qtr FY2011										Forecasted Avg Qtr FY2011									
00456-2005-01		00456-2010-01		00456-2010-03		00456-2020-01		00456-2101-08		00456-2005-01		00456-2010-01		00456-2010-03		00456-2020-01		00456-2101-08	
Lexapro 5mg	Lexapro 10mg	Lexapro 10mg	Lexapro 20mg	Lexapro 20mg	Lexapro Oral	Lexapro 5mg	Lexapro 10mg	Lexapro 10mg	Lexapro 20mg	Lexapro Oral	Lexapro 5mg	Lexapro 10mg	Lexapro 10mg	Lexapro 20mg	Lexapro Oral	Lexapro 5mg	Lexapro 10mg	Lexapro 10mg	Lexapro 20mg
AWP	\$	346.85	\$	382.66	\$	369.94	\$	378.44	\$	386.01	\$	372.86	\$	389.86	\$	397.68	\$	406.83	\$
Bottle Count		100		100		100		100		100		100		100		100		100	
AWP Cost/pill	\$	3.4685	\$	3.8266	\$	3.6994	\$	3.7844	\$	3.8601	\$	3.7286	\$	3.8986	\$	3.9768	\$	4.0683	\$
Units		41,076		711,909		5,358		702,911		4,536		41,076		711,909		5,358		702,911	
Medicaid URA	\$	1.2666	\$	1.3568	\$	1.3568	\$	1.4069	\$	1.4069	\$	1.4904	\$	1.5940	\$	1.6524	\$	1.6524	\$
Guaranteed Rebate	\$	0.17	\$	0.17	\$	0.17	\$	0.17	\$	0.17	\$	0.17	\$	0.17	\$	0.17	\$	0.17	\$
Total Rebate	\$	1.4366	\$	1.5288	\$	1.5288	\$	1.5769	\$	1.5769	\$	1.6904	\$	1.7640	\$	1.8224	\$	1.8224	\$
Total Supplemental Dollars	\$	6.983	\$	121.025	\$	911	\$	119.495	\$	771	\$	6.983	\$	121.025	\$	911	\$	119.495	\$
										Total									
										\$ 259,278									
										\$ 259,278									

		Current Pricing				Forecasted Avg Qtr FY2011				Forecasted Avg Qtr FY2011				Proposed Pricing				Total			
		00456-2005-01		00456-2010-01		00456-2010-03		00456-2020-01		00456-2010-01		00456-2010-03		00456-2020-01		00456-2020-03		00456-2101-08			
		Lexapro 5mg		Lexapro 10mg		Lexapro 10mg		Lexapro 20mg		Lexapro 10mg		Lexapro 10mg		Lexapro 20mg		Lexapro 20mg		Lexapro Oral			
AWP	\$	400.83	\$	419.10	\$	427.51	\$	437.34	\$	419.10	\$	427.51	\$	437.34	\$	446.08	\$	199.94			
Bottle Count		100		100		100		100		100		100		100		100		240			
AWP Cost/pill	\$	4.0083	\$	4.1910	\$	4.2751	\$	4.3734	\$	4.1910	\$	4.2751	\$	4.3734	\$	4.4608	\$	0.8331			
Units		8,624		149,467		1,125		147,578		8,624		149,467		147,578		952		12,465			
Medicaid URA	\$	3.1489	\$	3.3719	\$	3.3719	\$	3.5288	\$	1.4851	\$	1.5886	\$	1.6467	\$	1.6467	\$	0.3055			
Guaranteed Rebate	\$	0.17	\$	0.17	\$	0.17	\$	0.17	\$	0.17	\$	0.17	\$	0.17	\$	0.17	\$	0.17			
Total Rebate	\$	3.3189	\$	3.5419	\$	3.5419	\$	3.6988	\$	1.6551	\$	1.7586	\$	1.8167	\$	1.8167	\$	0.4755			
Total Supplemental Dollars	\$	1.466	\$	25.409	\$	191	\$	25.088	\$	1.466	\$	1.466	\$	26.409	\$	1.462	\$	2.419			

7.50%		Forecasted Avg Qtr FY2017					
Current Pricing		2011					
		00456-2005-01 Lexapro 5mg	00456-2010-03 Lexapro 10mg	00456-2020-01 Lexapro 20mg	00456-2020-03 Lexapro 20mg	00456-2101-08 Lexapro Oral	
Bottle Count		100	100	100	100	240	
AWP	\$	345.85	362.66	369.94	378.44	386.01	
AWP Cost/pill		3.48496	3.62601	3.699387	3.784422	3.860056	
Medicaid URA	\$	1.2666	1.3588	1.3588	1.4069	1.4069	
Net Cost (AWP-14%-URA)	\$	1.7163	1.7600	1.8226	1.8477	1.9127	
GNUP		1.3515	1.4184	1.4184	1.4857	1.4857	
Supplemental Rebate	\$	0.3648	0.3416	0.4042	0.3620	0.4270	
Units		0	402,477	204	383,459	459	
Supplemental Rebate \$		-	137,505	82	138,799	-	

	Current Pricing		Forecast	
	00456-2005-01 Lexapro 5mg	400.83 \$	00456-2010-01 Lexapro 10mg	419.10 \$
		-100		100
		4,008280		4,190991
AWP \$				
Bottle Count				
AWP Cost/pill				
Medicaid URA \$				
Net Cost (AWP-.4%*-URA) \$				
GNUP				
Supplemental Rebate \$				
Units				
Supplemental Rebate \$				

10/13/2017

Lexapro Supplemental Rebate Worksheet

California
7.5% 2010

		Forecasted Avg Qtr FY2011											
		00456-2005-01		00456-2010-01		00456-2010-01		00456-2010-01		00456-2010-01		00456-2010-01	
		Lexapro 5mg		Lexapro 10mg		Lexapro 10mg		Lexapro 20mg		Lexapro 20mg		Lexapro Oral	
AWP	\$	322.65	\$	337.36	\$	344.13	\$	352.04	\$	359.08	\$	160.95	
	Bottle Count	100	100	100	100	100	100	100	100	240	240		
	AWP Cost/pill	\$	3,226.5	\$	3,373.6	\$	3,441.3	\$	3,520.4	\$	3,590.8	\$	6,070.6
	AWP - 17% (reimbursement)	\$	2,678.0	\$	2,800.1	\$	2,856.3	\$	2,921.9	\$	2,980.3	\$	5,056.6
Medicaid URA		\$	1,068.0	\$	1,150.0	\$	1,150.0	\$	1,189.1	\$	1,189.1	\$	2,192.0
Net Cost (AWP-17%) - URA		\$	1,610.0	\$	1,650.1	\$	1,706.3	\$	1,732.9	\$	1,791.3	\$	3,374.0
GNUP		\$	1,100.0	\$	1,040.0	\$	1,040.0	\$	1,080.0	\$	1,080.0	\$	2,400.0
Supplemental Rebate		\$	0.4300	\$	0.6101	\$	0.6653	\$	0.6529	\$	0.7113	\$	0.0974
Units		190,975	3,646,826	21,431	2,908,315	21,431	2,908,315	21,431	2,908,315	21,431	112,795	112,795	
Supplemental Rebate \$		\$	82,118	\$	2,224,870	\$	14,279	\$	1,896,756	\$	15,243	\$	10,983

7.50% Current Pricing

		Forecasted Avg Qtr FY2011											
		00456-2005-01	00456-2010-01	00456-2010-01	00456-2010-01	00456-2010-01	00456-2010-01	00456-2010-01	00456-2010-01	00456-2010-01	00456-2010-01		
		Lexapro 5mg	Lexapro 10mg	Lexapro 10mg	Lexapro 20mg	Lexapro 20mg	Lexapro 20mg	Lexapro 20mg	Lexapro 20mg	Lexapro 20mg	Lexapro Oral		
AWP	\$	346.85	\$	362.66	\$	369.84	\$	378.44	\$	386.01	\$	173.02	
	Bottle Count	100	100	100	100	100	100	100	100	240	240	240	
	AWP Cost/pill	\$	3,468.5	\$	3,626.6	\$	3,698.4	\$	3,784.4	\$	3,860.1	\$	7,720.9
	AWP - 17% (reimbursement)	\$	2,878.9	\$	3,010.1	\$	3,070.5	\$	3,141.1	\$	3,203.8	\$	5,984.4
Medicaid URA		\$	1,266.6	\$	1,358.8	\$	1,358.8	\$	1,406.9	\$	1,406.9	\$	2,803.3
Net Cost (AWP-17%) - URA		\$	1,612.3	\$	1,651.2	\$	1,711.7	\$	1,734.1	\$	1,796.9	\$	3,380.0
GNUP		\$	1,180.0	\$	1,040.0	\$	1,040.0	\$	1,060.0	\$	1,060.0	\$	2,400.0
Supplemental Rebate		\$	0.4323	\$	0.6112	\$	0.6717	\$	0.6541	\$	0.7169	\$	0.0980
Units		173,049	3,304,507	14,475	2,635,318	14,475	2,635,318	14,475	19,419	19,419	102,207	102,207	
Supplemental Rebate \$		\$	74,805	\$	2,019,872	\$	9,722	\$	1,723,851	\$	13,922	\$	10,020

*Supplemental Rebate Calculation = (AWP-17%) - Fed URA - Net Cost Guarantee

7.5% Price Increase
Q1 2012

Current Pricing		Forecasted Avg Qtr FY2011											
		00456-2005-01	00456-2010-01	00456-2010-01	00456-2010-01	00456-2010-01	00456-2010-01	00456-2010-01	00456-2010-01				
		Lexapro 5mg	Lexapro 10mg	Lexapro 10mg	Lexapro 10mg	Lexapro 20mg	Lexapro 20mg	Lexapro 20mg	Lexapro Oral				
AWP	\$	400.83	\$	419.10	\$	427.51	\$	437.34	\$	446.08	\$	199.94	
		100		100		100		100		100		240	
	AWP Cost/pill	\$	4,008.3	\$	4,191.0	\$	4,275.1	\$	4,373.4	\$	4,460.8	\$	8,331
	AWP - 17% (reimbursement)	\$	3,326.9	\$	3,478.5	\$	3,548.3	\$	3,629.9	\$	3,702.4	\$	6,915
Medicaid URA		\$	1,485.1	\$	1,586.6	\$	1,586.6	\$	1,646.7	\$	1,646.7	\$	3,095
Net Cost (AWP-17%) - URA		\$	1,841.8	\$	1,899.9	\$	1,959.6	\$	1,993.2	\$	2,055.8	\$	3,959
GNUP		\$	1,180.0	\$	1,040.0	\$	1,040.0	\$	1,080.0	\$	1,080.0	\$	2,400
Supplemental Rebate		\$	0.6518	\$	0.8499	\$	0.9198	\$	0.9032	\$	0.9758	\$	0.1459
Units		36,332	693,791	3,039	553,293	3,039	553,293	3,039	21,459	3,039	553,293	21,459	
Supplemental Rebate \$		\$	24,043	\$	599,696	\$	2,795	\$	499,756	\$	3,978	\$	3,132

*Supplemental Rebate Calculation = (AWP-17%) - Fed URA - Net Cost Guarantee

8% Price Increase

		Forecasted Avg Qtr FY2011			
Current Pricing		00456-2005-01	00456-2010-01	00456-2010-01	00456-2010-01
8% Price Increase					

Internal Use Only

CA

10/3/2017

Supplemental Rebate Calculation = (AWB - 17%) - Fed URA - Net Cost Guarantee

3.5% Price Increase

Supplemental Rebate Calculation = (AWP-17%) - Fed URA - Net Cost Guarantee

% Price Increase

Supplemental Rebate Calculation = $(AWP - 17\%) - \text{Fed URA} - \text{Net Cost Guarantee}$

1,130,603

Proposed Pricing

#VALUE!

Proposed Pricing

EVALUATION

Lexapro Supplemental Rebate Worksheet

Florida	7.50% 2010	Wholesale Acquisition Cost* Bottle Count WAC Cost/pill Units Medicaid URA Net Cost (WAC-URA) Net Cost Guarantee Supplemental Rebate Supplemental Rebate	Forecasted Avg Qtr FY2011											
			0456-2005-01		0456-2010-01		0456-2010-03		0456-2020-01		0456-2020-03		0456-2101-08	
			Lexapro 5mg		Lexapro 10mg		Lexapro 10mg		Lexapro 20mg		Lexapro 20mg		Lexapro Oral	
			\$	208.12	\$	269.89	\$	275.30	\$	281.63	\$	287.26	\$	128.76
			100		100		100		100		100		240	
			\$	2,581.2	\$	2,688.9	\$	2,753.0	\$	2,816.3	\$	2,872.6	\$	0.5365
			100,852		1,708,353		29,237		1,605,145		25,130		112,513	
			\$	1,068.0	\$	1,150.0	\$	1,189.1	\$	1,189.1	\$	1,189.1	\$	0.2192
			1.51		1.55		1.60		1.63		1.68		0.32	
			\$	1,100	\$	0.9700	\$	0.9700	\$	0.9700	\$	0.9700	\$	0.2400
\$	0.4032	\$	0.5789	\$	0.5300	\$	0.6173	\$	0.6735	\$	0.0773			
\$40,063		\$988,928		\$18,508		\$990,191		\$16,928		\$3,692				
Total														
\$2,064,506														
Current Pricing														
Forecasted Avg Qtr FY2011														
0456-2005-01		0456-2010-01		0456-2010-03		0456-2020-01		0456-2020-03		0456-2101-08				
Lexapro 5mg		Lexapro 10mg		Lexapro 10mg		Lexapro 20mg		Lexapro 20mg		Lexapro Oral				
\$	277.48	\$	290.13	\$	295.95	\$	302.75	\$	308.80	\$	136.42			
100		100		100		100		100		240				
\$	2,748	\$	2,901.3	\$	2,995.95	\$	3,027.5	\$	3,088.0	\$	0.5767			
91,385		1,547,994		26,492		1,454,473		22,771		101,962				
\$	1,266.6	\$	1,358.8	\$	1,398.8	\$	1,406.9	\$	1,406.9	\$	0.2603			
1.51		1.54		1.60		1.62		1.68		0.32				
\$	1,100	\$	0.9700	\$	0.9700	\$	0.9700	\$	0.9700	\$	0.2400			
\$	0.3982	\$	0.5724	\$	0.6307	\$	0.6106	\$	0.6711	\$	0.0764			
\$36,391		\$886,148		\$16,700		\$888,103		\$15,282		\$7,790				
Total														
\$1,850,424														
*Supplemental Rebate Calculation = (Lexapro WAC Cost/pill - URA) - Net Cost Guarantee														
Current Pricing														
Forecasted Avg Qtr FY2011														
0456-2005-01		0456-2010-01		0456-2010-03		0456-2020-01		0456-2020-03		0456-2101-08				
Lexapro 5mg		Lexapro 10mg		Lexapro 10mg		Lexapro 20mg		Lexapro 20mg		Lexapro Oral				
\$	320.66	\$	335.28	\$	342.01	\$	349.87	\$	356.86	\$	159.96			
100		100		100		100		100		240				
\$	3,206.6	\$	3,352.8	\$	3,420.1	\$	3,498.7	\$	3,586.6	\$	0.6665			
19,187		325,006		5,562		305,371		4,781		21,405				
\$	1,485.1	\$	1,588.6	\$	1,588.6	\$	1,646.7	\$	1,646.7	\$	0.3055			
1.72		1.76		1.83		1.85		1.92		0.36				
\$	1,100	\$	0.9700	\$	0.9700	\$	0.9700	\$	0.9700	\$	0.2400			
\$	0.4032	\$	0.5789	\$	0.6307	\$	0.6106	\$	0.6711	\$	0.0764			
\$40,063		\$988,928		\$18,508		\$990,191		\$16,928		\$3,692				
Total														
\$2,064,506														
Current Pricing														
Forecasted Avg Qtr FY2011														
0456-2005-01		0456-2010-01		0456-2010-03		0456-2020-01		0456-2020-03		0456-2101-08				
Lexapro 5mg		Lexapro 10mg		Lexapro 10mg		Lexapro 20mg		Lexapro 20mg		Lexapro Oral				
\$	277.48	\$	290.13	\$	295.95	\$	302.75	\$	308.80	\$	136.42			
100		100		100		100		100		240				
\$	2,748	\$	2,901.3	\$	2,995.95	\$	3,027.5	\$	3,118.9	\$	325.46			
91,385		1,547,994		26,492		1,454,473		22,771		101,962				
\$	1,490.4	\$	1,594.0	\$	1,594.0	\$	1,652.4	\$	1,652.4	\$	0.3066			
1.51		1.52		1.59		1.61		1.67		0.31				
\$	1,100	\$	0.9700	\$	0.9700	\$	0.9700	\$	0.9700	\$	0.2400			
\$	0.3982	\$	0.5549	\$	0.6175	\$	0.6573	\$	0.6573	\$	0.0734			
\$34,959		\$856,917		\$16,358		\$861,381		\$14,967		\$7,479				
Total														
\$1,794,060														
*Supplemental Rebate Calculation = (Lexapro WAC Cost/pill - URA) - Net Cost Guarantee														
Current Pricing														
Forecasted Avg Qtr FY2011														
0456-2005-01		0456-2010-01		0456-2010-03		0456-2020-01		0456-2020-03		0456-2101-08				
Lexapro 5mg		Lexapro 10mg		Lexapro 10mg		Lexapro 20mg		Lexapro 20mg		Lexapro Oral				
\$	320.66	\$	335.28	\$	342.01	\$	349.87	\$	356.86	\$	159.96			
100		100		100		100		100		240				
\$	3,206.6	\$	3,352.8	\$	3,420.1	\$	3,498.7	\$	3,586.6	\$	0.6665			
19,187		325,006		5,562		305,371		4,781		21,405				
\$	1,485.1	\$	1,588.6	\$	1,588.6	\$	1,646.7	\$	1,646.7	\$	0.3055			
1.72		1.76		1.83		1.85		1.92		0.36				
\$	1,100	\$	0.9700	\$	0.9700	\$	0.9700	\$	0.9700	\$	0.2400			
\$	0.4032	\$	0.5789	\$	0.6307	\$	0.6106	\$	0.6711	\$	0.0764			
\$40,063		\$988,928		\$18,508		\$990,191		\$16,928		\$3,692				
Total														
\$2,064,506														
Current Pricing														
Forecasted Avg Qtr FY2011														
0456-2005-01		0456-2010-01		0456-2010-03		0456-2020-01		0456-2020-03		0456-2101-08				
Lexapro 5mg		Lexapro 10mg		Lexapro 10mg		Lexapro 20mg		Lexapro 20mg		Lexapro Oral				
\$	277.48	\$	290.13	\$	295.95	\$	302.75	\$	308.80	\$	136.42			
100		100		100		100		100		240				
\$	2,748	\$	2,901.3	\$	2,995.95	\$	3,027.5	\$	3,118.9	\$	325.46			
91,385		1,547,994		26,492		1,454,473		22,771		101,962				
\$	1,266.6	\$	1,358.8	\$	1,398.8	\$	1,406.9	\$	1,406.9	\$	0.2603			
1.51		1.54		1.60		1.62		1.68		0.32				
\$	1,100	\$	0.9700	\$	0.9700	\$	0.9700	\$	0.9700	\$	0.2400			
\$	0.3982	\$	0.5724	\$	0.6307	\$	0.6106	\$	0.6711	\$	0.0764			
\$36,391		\$886,148		\$16,700		\$888,103		\$15,282		\$7,790				
Total														
\$1,850,424														
*Supplemental Rebate Calculation = (Lexapro WAC Cost/pill - URA) - Net Cost Guarantee														
Current Pricing														
Forecasted Avg Qtr FY2011														
0456-2005-01		0456-2010-01		0456-2010-03		0456-2020-01		0456-2020-03		0456-2101-08				
Lexapro 5mg		Lexapro 10mg		Lexapro 10mg		Lexapro 20mg		Lexapro 20mg		Lexapro Oral				
\$	320.66	\$	335.28	\$	342.01	\$	349.87	\$	356.86	\$	159.96			
100		100		100		100		100		240				
\$	3,206.6	\$	3,352.8	\$	3,420.1	\$	3,498.7	\$	3,586.6	\$	0.6665			
19,187		325,006		5,562		305,371		4,781		21,405				
\$	1,485.1	\$	1,588.6	\$	1,588.6	\$	1,646.7	\$	1,646.7	\$	0.3055			
1.72		1.76		1.83		1.85		1.92		0.36				
\$	1,100	\$	0.9700	\$	0.9700	\$	0.9700	\$	0.9700	\$	0.2400			
\$	0.4032	\$	0.5789	\$	0.6307	\$	0.6106	\$	0.6711	\$	0.0764			
\$40,063		\$988,928		\$18,508		\$990,191		\$16,928		\$3,692				
Total														
\$2,064,506														
Current Pricing														
Forecasted Avg Qtr FY2011														
0456-2005-01		0456-2010-01		0456-2010-03		0456-2020-01		0456-2020-03		0456-2101-08				
Lexapro 5mg		Lexapro 10mg		Lexapro 10mg		Lexapro 20mg		Lexapro 20mg		Lexapro Oral				
\$	277.48	\$	290.13	\$	295.95	\$	302.75	\$	308.80	\$	136.42			
100		100		100		100		100		240				
\$	2,748	\$	2,901.3	\$	2,995.95	\$	3,027.5	\$	3,118.9	\$	325.46			
91,385		1,547,994		26,492		1,454,473		22,771		101,962				
\$	1,266.6	\$	1,358.8	\$	1,398.8	\$	1,406.9	\$	1,406.9	\$	0.2603			
1.51		1.54		1.60		1.62		1.68		0.32				
\$	1,100	\$	0.9700	\$	0.9700	\$	0.9700	\$	0.9700	\$	0.2400			
\$	0.3982	\$	0.5724	\$	0.6307	\$	0.6106	\$	0.6711	\$	0.0764			
\$36,391		\$886,148		\$16,700		\$888,103		\$15,282		\$7,790				
Total														
\$1,850,424														
*Supplemental Rebate Calculation = (Lexapro WAC Cost/pill - URA) - Net Cost Guarantee														
Current Pricing														
Forecasted Avg Qtr FY2011														
0456-2005-01		0456-2010-01		0456-2010-03		0456-2020-01		0456-2020-03		0456-2101-08				
Lexapro 5mg		Lexapro 10mg		Lexapro 10mg		Lexapro 20mg		Lexapro 20mg		Lexapro Oral				
\$	320.66	\$	335.28	\$	342.01	\$	349.87	\$	356.86	\$	159.96			
100		100		100		100		100		240				
\$	3,206.6	\$	3,352.8	\$	3,420.1	\$	3,498.7	\$	3,586.6	\$	0.6665			
19,187		325,006		5,562		305,371		4,781		21,405				
\$	1,485.1	\$	1,588.6	\$	1,588.6	\$	1,646.7	\$	1,646.7	\$	0.3055			
1.72		1.76		1.83		1.85		1.92		0.36				
\$	1,100	\$	0.9700	\$	0.9700	\$	0.9700	\$	0.9700	\$	0.2400			
\$	0.4032	\$	0.5789	\$	0.6307	\$	0.6106	\$	0.6711	\$	0.0764			
\$40,063		\$988,928		\$18,508		\$990,191		\$16,928		\$3,692				
Total														
\$2,064,506														
Current Pricing														
Forecasted Avg Qtr FY2011														
0456-2005-01		0456-2010-01		0456-2010-03		0456-2020-01		0456-2020-03		0456-2101-08				
Lexapro 5mg		Lexapro 10mg		Lexapro 10mg		Lexapro 20mg		Lexapro 20mg		Lexapro Oral				
\$	277.48	\$	290.13	\$	295.95	\$	302.75	\$	308.80	\$	136.42			
100		100		100		100		100		240				
\$	2,748	\$	2,901.3	\$	2,995.95	\$	3,027.5	\$	3,118.9	\$	325.46			
91,385		1,547,994		26,492		1,454,473		22,771		101,962				
\$	1,266.6	\$	1,358.8	\$	1,398.8	\$	1,406.9	\$	1,406.9	\$	0.2603			
1.51		1.54		1.60		1.62		1.68		0.32				
\$	1,100	\$	0.9700	\$	0.9700	\$	0.9700	\$	0.9700	\$	0.2400			
\$	0.3982	\$	0.5724	\$	0.6307	\$	0.6106	\$	0.6711	\$	0.0764			
\$36,391		\$886,148		\$16,700		\$888,103		\$15,282		\$7,790				
Total														
\$1,850,424														
*Supplemental Rebate Calculation = (Lexapro WAC Cost/pill - URA) - Net Cost Guarantee														
Current Pricing														
Forecasted Avg Qtr FY2011														
0456-2005-01		0456-2010-01		0456-2010-03		0456-2020-01		0456-2020-03						

*Supplemental Rebate Calculation = (Lexapro WAC Cost/pill - UPA) - Net Cost Guarantee

Lexapro Supplemental Rebate Worksheet

Iowa
7.5% PI

2010	Forecasted Avg Qtr FY2011			
	00456-2005-01 Lexapro 5mg	0456-2010-01 Lexapro 10mg	0456-2020-01 Lexapro 20mg	
WAC	\$ 2.58	\$ 2.70	\$ 2.82	
Medicaid URA	\$ 1.07	\$ 1.15	\$ 1.15	
Net Cost (WAC-URA)	\$ 1.51	\$ 1.55	\$ 1.67	
Net Cost Guarantee	\$ 1.39000	\$ 1.32000	\$ 1.43000	
Supplemental Rebate	\$ 0.1232	\$ 0.2289	\$ 0.2363	
Supplemental Rebate Due:	\$ 2,634	\$ 64,398	\$ 1,063,532	
Units	325	14,739	251,339	
Total		\$ 266,402		\$ 217,347

Forecasted Avg Qtr FY2011			
00456-2005-01 Lexapro 5mg	0456-2010-01 Lexapro 10mg	0456-2020-01 Lexapro 20mg	Total
WAC	\$ 2.77	\$ 2.90	\$ 3.03
Medicaid URA	\$ 1.2666	\$ 1.3588	\$ 1.4069
Net Cost (WAC-URA)	\$ 1.51	\$ 1.54	\$ 1.62
Net Cost Guarantee	\$ 1.39000	\$ 1.32000	\$ 1.43000
Supplemental Rebate	\$ 0.1182	\$ 0.2224	\$ 0.1906
Supplemental Rebate Due:	\$ 2,634	\$ 64,398	\$ 1,063,532
Units	311	14,325	202,711
Total		\$ 217,347	

7.5% PI

Current Pricing

2011	Forecasted Avg Qtr FY2011			
	00456-2005-01 Lexapro 5mg	0456-2010-01 Lexapro 10mg	0456-2020-01 Lexapro 20mg	
WAC	\$ 2.77	\$ 2.90	\$ 3.03	
Medicaid URA	\$ 1.2666	\$ 1.3588	\$ 1.4069	
Net Cost (WAC-URA)	\$ 1.51	\$ 1.54	\$ 1.62	
Net Cost Guarantee	\$ 1.39000	\$ 1.32000	\$ 1.43000	
Supplemental Rebate	\$ 0.1182	\$ 0.2224	\$ 0.1906	
Supplemental Rebate Due:	\$ 2,387	\$ 58,353	\$ 963,701	
Units	282	12,981	183,693	
Total		\$ 196,946		\$ 178,176

Proposed Pricing

Forecasted Avg Qtr FY2011			
00456-2005-01 Lexapro 5mg	0456-2010-01 Lexapro 10mg	0456-2020-01 Lexapro 20mg	Total
WAC	\$ 2.98	\$ 3.12	\$ 3.25
Medicaid URA	\$ 1.4904	\$ 1.5940	\$ 1.6524
Net Cost (WAC-URA)	\$ 1.49	\$ 1.52	\$ 1.60
Net Cost Guarantee	\$ 1.39000	\$ 1.32000	\$ 1.43000
Supplemental Rebate	\$ 0.1025	\$ 0.2049	\$ 0.1722
Supplemental Rebate Due:	\$ 2,387	\$ 58,353	\$ 963,701
Units	245	11,954	165,977
Total		\$ 178,176	

*Supplemental Rebate Calculation = WAC - Fed URA - Net Cost Guarantee

7.5% Price Increase
Q1 2012

Current Pricing

Q1 2012	Forecasted Avg Qtr FY2011			
	00456-2005-01 Lexapro 5mg	0456-2010-01 Lexapro 10mg	0456-2020-01 Lexapro 20mg	
WAC	\$ 3.21	\$ 3.35	\$ 3.50	
Medicaid URA	\$ 1.4851	\$ 1.5886	\$ 1.6467	
Net Cost (WAC-URA)	\$ 1.72	\$ 1.76	\$ 1.85	
Net Cost Guarantee	\$ 1.39000	\$ 1.32000	\$ 1.43000	
Supplemental Rebate	\$ 0.3315	\$ 0.4442	\$ 0.4220	
Supplemental Rebate Due:	\$ 501	\$ 12,251	\$ 202,332	
Units	166	5,442	85,392	
Total		\$ 91,000		\$ 91,000

Proposed Pricing

Forecasted Avg Qtr FY2011			
00456-2005-01 Lexapro 5mg	0456-2010-01 Lexapro 10mg	0456-2020-01 Lexapro 20mg	Total
WAC	\$ 3.21	\$ 3.35	\$ 3.50
Medicaid URA	\$ 1.4851	\$ 1.5886	\$ 1.6467
Net Cost (WAC-URA)	\$ 1.72	\$ 1.76	\$ 1.85
Net Cost Guarantee	\$ 1.39000	\$ 1.32000	\$ 1.43000
Supplemental Rebate	\$ 0.3315	\$ 0.4442	\$ 0.4220
Supplemental Rebate Due:	\$ 501	\$ 12,251	\$ 202,332
Units	166	5,442	85,392
Total		\$ 91,000	

*Supplemental Rebate Calculation = WAC - Fed URA - Net Cost Guarantee

Internal Use Only

IA

10/3/2017

Lexapro Supplemental Rebate Worksheet

Illinois

	Forecasted Avg Qtr FY2011				Total
	0456-2005-01 Lexapro 5mg	0456-2010-01 Lexapro 10mg	0456-2020-01 Lexapro 20mg		
7.50% 2010					
First Data Bank AWP	\$ 322.65	\$ 337.36	\$ 352.04		
Bottle Count	100	100	100		
AWP Cost/pill	\$ 3.2265	\$ 3.3736	\$ 3.5204		
Medicaid URA	\$ 1.0680	\$ 1.1500	\$ 1.1891		
Net Cost (AWP-URA)	\$ 2.16	\$ 2.22	\$ 2.33		
Net Cost Guarantee	\$ 1.6300	\$ 1.60	\$ 1.65		
Supplemental Rebate	\$ 0.5285	\$ 0.5236	\$ 0.6813		
Supplemental Rebate Due:	\$ 63,116	\$ 808,736	\$ 733,761		\$ 1,607,612
Units	123,208	1,296,897	1,076,940		
Supplemental Rebate Due:	\$ 70,465	\$ 866,029	\$ 783,459		\$ 1,719,953
7.50% 2011					
First Data Bank AWP	\$ 346.85	\$ 362.66	\$ 378.44		
Bottle Count	100	100	100		
AWP Cost/pill	\$ 3.4685	\$ 3.6266	\$ 3.7844		
Medicaid URA	\$ 1.2666	\$ 1.3588	\$ 1.4069		
Net Cost (AWP-URA)	\$ 2.20	\$ 2.27	\$ 2.38		
Net Cost Guarantee	\$ 1.6300	\$ 1.60	\$ 1.65		
Supplemental Rebate	\$ 0.5719	\$ 0.6678	\$ 0.7275		
Supplemental Rebate Due:	\$ 111,643	\$ 1,175,160	\$ 975,850		\$ 1,643,284
Units	67,809	827,992	747,384		

*Supplemental Rebate Calculation = (Lexapro AWP Cost/pill - URA) - Net Cost Guarantee

AWP at beginning of quarter

	Lexapro 5mg	Lexapro 10mg	Lexapro 20mg	Lexapro 20mg	Lexapro Oral
Beginning of quarter WAC	2.581206	2.698866	2.753032	2.816314	2.8726
	2.581206	2.698866	2.753032	2.816314	2.8726

7.5% Price Increase

Q1 2012

	Forecasted Avg Qtr FY2011				Total
	0456-2005-01 Lexapro 5mg	0456-2010-01 Lexapro 10mg	0456-2020-01 Lexapro 20mg		
7.5% Price Increase					
First Data Bank AWP	\$ 400.83	\$ 419.10	\$ 437.34		
Bottle Count	100	100	100		
AWP Cost/pill	\$ 4.0083	\$ 4.1910	\$ 4.3734		
Medicaid URA	\$ 1.4851	\$ 1.5886	\$ 1.6467		
Net Cost (AWP-URA)	\$ 2.52	\$ 2.60	\$ 2.73		
Net Cost Guarantee	\$ 1.6300	\$ 1.60	\$ 1.65		
Supplemental Rebate	\$ 0.8932	\$ 0.7204	\$ 1.0767		
Supplemental Rebate Due:	\$ 23,440	\$ 246,728	\$ 204,883		\$ 419,279
Units	20,936	177,743	220,600		
Supplemental Rebate Due:	\$ 20,936	\$ 247,325	\$ 220,600		\$ 488,860

Internal Use Only

IL

10/3/2017

Lexapro Supplemental Rebate Worksheet

National Medicaid Pooling Initiative (NMPI)

	Forecasted Avg Qtr FY2011					Total
	0456-2005-01	0456-2010-01	0456-2010-03	0456-2020-01	0456-2101-08	
Lexapro 5mg						
Lexapro 10mg						
Lexapro 20mg						
Wholesale Acquisition Cost ¹						
Bottle Count						
WAC Cost/pill						
Units						
Medicaid URA						
Net Cost (WAC-URA)						
Net Cost Guarantee						
Supplemental Rebate						
Supplemental Rebate						

7.50%

Current Pricing

	Forecasted Avg Qtr FY2011					Total
	0456-2005-01	0456-2010-01	0456-2010-03	0456-2020-01	0456-2101-08	
Lexapro 5mg						
Lexapro 10mg						
Lexapro 20mg						
Wholesale Acquisition Cost ¹						
Bottle Count						
WAC Cost/pill						
Units						
Medicaid URA						
Net Cost (WAC-URA)						
Net Cost Guarantee						
Supplemental Rebate						
Supplemental Rebate						

*Supplemental Rebate Calculation = (Lexapro WAC Cost/pill - URA) - Net Cost Guarantee

*Sales with Lexapro on PDL and eligible for supplemental rebate include: Georgia, Hawaii, Minnesota, and Washington, D.C.

*Pricing effective last day of quarter

*Using Year 2 Bid Price

7.5% Price Increase

Q1 2012

	Forecasted Avg Qtr FY2011					Total
	0456-2005-01	0456-2010-01	0456-2010-03	0456-2020-01	0456-2101-08	
Lexapro 5mg						
Lexapro 10mg						
Lexapro 20mg						
Wholesale Acquisition Cost ¹						
Bottle Count						
WAC Cost/pill						
Units						
Medicaid URA						
Net Cost (WAC-URA)						
Net Cost Guarantee						
Supplemental Rebate						
Supplemental Rebate						

*Supplemental Rebate Calculation = (Lexapro WAC Cost/pill - URA) - Net Cost Guarantee

	Forecasted Avg Qtr FY2011					Total
	0456-2005-01	0456-2010-01	0456-2010-03	0456-2020-01	0456-2101-08	
Lexapro 5mg						
Lexapro 10mg						
Lexapro 20mg						
Wholesale Acquisition Cost ¹						
Bottle Count						
WAC Cost/pill						
Units						
Medicaid URA						
Net Cost (WAC-URA)						
Net Cost Guarantee						
Supplemental Rebate						
Supplemental Rebate						

Proposed Pricing

	Forecasted Avg Qtr FY2011					Total
	0456-2005-01	0456-2010-01	0456-2010-03	0456-2020-01	0456-2101-08	
Lexapro 5mg						
Lexapro 10mg						
Lexapro 20mg						
Wholesale Acquisition Cost ¹						
Bottle Count						
WAC Cost/pill						
Units						
Medicaid URA						
Net Cost (WAC-URA)						
Net Cost Guarantee						
Supplemental Rebate						
Supplemental Rebate						

Proposed Pricing

	Forecasted Avg Qtr FY2011					Total
	0456-2005-01	0456-2010-01	0456-2010-03	0456-2020-01	0456-2101-08	
Lexapro 5mg						
Lexapro 10mg						
Lexapro 20mg						
Wholesale Acquisition Cost ¹						
Bottle Count						
WAC Cost/pill						
Units						
Medicaid URA						
Net Cost (WAC-URA)						
Net Cost Guarantee						
Supplemental Rebate						
Supplemental Rebate						

Lexapro Supplemental Rebate Worksheet

OHIO
7.5% PI

2010	Forecasted Avg Qtr FY2011						Total
	0456-2005-01	0456-2010-01	0456-2010-03	0456-2020-01	0456-2020-03	0456-2101-08	
Lexapro 5mg							
Lexapro 10mg							
Lexapro 20mg							
Lexapro Oral							
Wholesale Acquisition Cost ¹	\$ 258.12	\$ 269.89	\$ 275.30	\$ 281.63	\$ 287.26	\$ 128.76	
Bottle Count	100	100	100	100	100	240	
WAC Cost/pill	\$ 2,581.2	\$ 2,698.9	\$ 2,753.0	\$ 2,816.3	\$ 2,872.6	\$ 0.5365	
Units	57,634	359,768	0	700,688	0	166,411	
Medicaid URA	\$ 1,0680	\$ 1,1500	\$ 1,1500	\$ 1,1891	\$ 1,1891	\$ 0.2192	
Net Cost (WAC-URA)	\$ 1.51	\$ 1.55	\$ 1.60	\$ 1.63	\$ 1.68	\$ 0.32	
Net Cost Guarantee	\$ 1.25	\$ 1,2500	\$ 1,2500	\$ 1,3100	\$ 1,3100	\$ 0.2563	
Supplemental Rebate	\$ 0.2632	\$ 0.2983	\$ 0.3530	\$ 0.3173	\$ 0.3735	\$ 0.0610	
Supplemental Rebate	\$ 15,169	\$ 107,526	\$ -	\$ 222,300	\$ -	\$ 10,143	\$ 355,137

7.5% PI

2011	Forecasted Avg Qtr FY2011						Total
	0456-2005-01	0456-2010-01	0456-2010-03	0456-2020-01	0456-2020-03	0456-2101-08	
Lexapro 5mg							
Lexapro 10mg							
Lexapro 20mg							
Lexapro Oral							
Wholesale Acquisition Cost ¹	\$ 277.48	\$ 290.13	\$ 295.95	\$ 302.75	\$ 308.80	\$ 138.42	
Bottle Count	100	100	100	100	100	240	
WAC Cost/pill	\$ 2,774.8	\$ 2,901.3	\$ 2,959.5	\$ 3,027.5	\$ 3,088.0	\$ 0.5767	
Units	52,224	325,995	0	634,914	0	150,791	
Medicaid URA	\$ 1,2666	\$ 1,3588	\$ 1,3588	\$ 1,4069	\$ 1,4069	\$ 0.2603	
Net Cost (WAC-URA)	\$ 1.51	\$ 1.54	\$ 1.60	\$ 1.62	\$ 1.68	\$ 0.32	
Net Cost Guarantee	\$ 1.25	\$ 1.25	\$ 1.25	\$ 1.31	\$ 1.31	\$ 0.26	
Supplemental Rebate	\$ 0.2582	\$ 0.2924	\$ 0.3507	\$ 0.3106	\$ 0.3711	\$ 0.0601	
Supplemental Rebate	\$ 13,485	\$ 95,337	\$ -	\$ 197,205	\$ -	\$ 9,064	\$ 315,092

*Supplemental Rebate Calculation = (Lexapro WAC Cost/pill - URA) - Net Cost Guarantee

*Pricing effective last day of quarter

*Using Year 2 Bid Price

7.5% Price Increase
Q1 2012

2012	Forecasted Avg Qtr FY2011						Total
	0456-2005-01	0456-2010-01	0456-2010-03	0456-2020-01	0456-2020-03	0456-2101-08	
Lexapro 5mg							
Lexapro 10mg							
Lexapro 20mg							
Lexapro Oral							
Wholesale Acquisition Cost ¹	\$ 320.66	\$ 335.28	\$ 342.01	\$ 349.87	\$ 356.86	\$ 159.96	
Bottle Count	100	100	100	100	100	240	
WAC Cost/pill	\$ 3,206.6	\$ 3,352.8	\$ 3,420.1	\$ 3,498.7	\$ 3,568.6	\$ 0.6665	
Units	10,965	68,444	0	133,302	0	31,659	
Medicaid URA	\$ 1,4851	\$ 1,5886	\$ 1,5886	\$ 1,6467	\$ 1,6467	\$ 0.3055	
Net Cost (WAC-URA)	\$ 1.72	\$ 1.76	\$ 1.83	\$ 1.85	\$ 1.92	\$ 0.36	
Net Cost Guarantee	\$ 1.25	\$ 1.25	\$ 1.25	\$ 1.31	\$ 1.31	\$ 0.26	
Supplemental Rebate	\$ 0.4715	\$ 0.5142	\$ 0.5815	\$ 0.5420	\$ 0.6120	\$ 0.1047	
Supplemental Rebate	\$ 5,170	\$ 35,195	\$ -	\$ 72,255	\$ -	\$ 3,313	\$ 115,933

*Supplemental Rebate Calculation = (Lexapro WAC Cost/pill - URA) - Net Cost Guarantee

2010	Forecasted Avg Qtr FY2011						Total
	0456-2005-01	0456-2010-01	0456-2010-03	0456-2020-01	0456-2020-03	0456-2101-08	
Lexapro 5mg							
Lexapro 10mg							
Lexapro 20mg							
Lexapro Oral							
Wholesale Acquisition Cost ¹	\$ 277.48	\$ 290.13	\$ 295.95	\$ 302.75	\$ 308.80	\$ 138.42	
Bottle Count	100	100	100	100	100	240	
WAC Cost/pill	\$ 2,774.8	\$ 2,901.3	\$ 2,959.5	\$ 3,027.5	\$ 3,088.0	\$ 0.5767	
Units	57,634	359,768	0	700,688	0	166,411	
Medicaid URA	\$ 1,2666	\$ 1,3588	\$ 1,3588	\$ 1,4069	\$ 1,4069	\$ 0.2603	
Net Cost (WAC-URA)	\$ 1.51	\$ 1.54	\$ 1.60	\$ 1.62	\$ 1.68	\$ 0.32	
Net Cost Guarantee	\$ 1.25	\$ 1.25	\$ 1.25	\$ 1.31	\$ 1.31	\$ 0.26	
Supplemental Rebate	\$ 0.2582	\$ 0.2924	\$ 0.3507	\$ 0.3106	\$ 0.3711	\$ 0.0601	
Supplemental Rebate	\$ 14,882	\$ 105,213	\$ -	\$ 217,634	\$ -	\$ 10,003	\$ 347,733

Proposed Pricing

2011	Forecasted Avg Qtr FY2011						Total
	0456-2005-01	0456-2010-01	0456-2010-03	0456-2020-01	0456-2020-03	0456-2101-08	
Lexapro 5mg							
Lexapro 10mg							
Lexapro 20mg							
Lexapro Oral							
Wholesale Acquisition Cost ¹	\$ 298.29	\$ 311.89	\$ 318.15	\$ 325.46	\$ 331.96	\$ 148.80	
Bottle Count	100	100	100	100	100	240	
WAC Cost/pill	\$ 2,982.9	\$ 3,118.9	\$ 3,181.5	\$ 3,254.6	\$ 3,319.6	\$ 0.6200	
Units	52,224	325,995	0	634,914	0	150,791	
Medicaid URA	\$ 1,4904	\$ 1,5940	\$ 1,5940	\$ 1,6524	\$ 1,6524	\$ 0.3066	
Net Cost (WAC-URA)	\$ 1.49	\$ 1.52	\$ 1.59	\$ 1.60	\$ 1.67	\$ 0.31	
Net Cost Guarantee	\$ 1.25	\$ 1.25	\$ 1.25	\$ 1.31	\$ 1.31	\$ 0.26	
Supplemental Rebate	\$ 0.2425	\$ 0.2749	\$ 0.3375	\$ 0.2922	\$ 0.3573	\$ 0.0671	
Supplemental Rebate	\$ 12,667	\$ 89,603	\$ -	\$ 185,540	\$ -	\$ 8,605	\$ 296,414

Proposed Pricing

2012	Forecasted Avg Qtr FY2011						Total
	0456-2005-01	0456-2010-01	0456-2010-03	0456-2020-01	0456-2020-03	0456-2101-08	
Lexapro 5mg							
Lexapro 10mg							
Lexapro 20mg							
Lexapro Oral							
Wholesale Acquisition Cost ¹	\$ 320.66	\$ 335.28	\$ 342.01	\$ 349.87	\$ 356.86	\$ 159.96	
Bottle Count	100	100	100	100	100	240	
WAC Cost/pill	\$ 3,206.6	\$ 3,352.8	\$ 3,420.1	\$ 3,498.7	\$ 3,568.6	\$ 0.6665	
Units	10,965	68,444	0	133,302	0	31,659	
Medicaid URA	\$ 1,4851	\$ 1,5886	\$ 1,5886	\$ 1,6467	\$ 1,6467	\$ 0.3055	
Net Cost (WAC-URA)	\$ 1.72	\$ 1.76	\$ 1.83	\$ 1.85	\$ 1.92	\$ 0.36	
Net Cost Guarantee	\$ 1.25	\$ 1.25	\$ 1.25	\$ 1.31	\$ 1.31	\$ 0.26	
Supplemental Rebate	\$ 0.4715	\$ 0.5142	\$ 0.5815	\$ 0.5420	\$ 0.6120	\$ 0.1047	
Supplemental Rebate	\$ 5,170	\$ 35,195	\$ -	\$ 72,255	\$ -	\$ 3,313	\$ 115,933

Lexapro Supplemental Rebate Worksheet

The Optimal PDL Solution (TOPS)

	Forecasted Avg Qtr FY2011					Total
	0456-2005-01	0456-2010-01	0456-2010-03	0456-2020-01	0456-2101-08	
Lexapro 5mg						
Lexapro 10mg						
Lexapro 20mg						
Lexapro Oral						
Wholesale Acquisition Cost ¹	\$ 288.12	\$ 269.89	\$ 275.30	\$ 281.63	\$ 287.26	\$ 128.76
Bottle Count	100	100	100	100	100	240
WAC Cost/pill	\$ 2,881.2	\$ 2,698.9	\$ 2,753.0	\$ 2,816.3	\$ 2,872.6	\$ 0.5365
Units	160,685	1,577,692	21,667	2,009,672	4,437	164,331
Medicaid URA	\$ 1,0680	\$ 1,1500	\$ 1,1500	\$ 1,1891	\$ 1,1891	\$ 0.2162
Net Cost (WAC-URA)	\$ 1.51	\$ 1.55	\$ 1.60	\$ 1.63	\$ 1.68	\$ 0.32
Net Cost Guarantee ²	\$ 1,1100	\$ 1,0400	\$ 1,0400	\$ 1,0800	\$ 1,0800	\$ 0.2600
Supplemental Rebate	\$ 0.4032	\$ 0.6089	\$ 0.6630	\$ 0.6473	\$ 0.6035	\$ 0.0573
Supplemental Rebate	\$ 64,788	\$ 802,850	\$ 12,199	\$ 1,099,813	\$ 2,878	\$ 9,408
Total						\$ 1,991,737

7.50%

Current Pricing

	Forecasted Avg Qtr FY2011					Total
	0456-2005-01	0456-2010-01	0456-2010-03	0456-2020-01	0456-2101-08	
Lexapro 5mg						
Lexapro 10mg						
Lexapro 20mg						
Lexapro Oral						
Wholesale Acquisition Cost ¹	\$ 277.48	\$ 290.13	\$ 295.95	\$ 302.75	\$ 308.80	\$ 138.42
Bottle Count	100	100	100	100	100	240
WAC Cost/pill	\$ 2,774.8	\$ 2,901.3	\$ 2,959.5	\$ 3,027.5	\$ 3,088.0	\$ 0.5767
Units	145,602	2,165,900	19,633	1,821,029	4,020	148,906
Medicaid URA	\$ 1,2666	\$ 1,3588	\$ 1,3588	\$ 1,4069	\$ 1,4069	\$ 0.2603
Net Cost (WAC-URA)	\$ 1.51	\$ 1.54	\$ 1.60	\$ 1.62	\$ 1.68	\$ 0.32
Net Cost Guarantee ²	\$ 1.11	\$ 1.04	\$ 1.04	\$ 1.08	\$ 1.08	\$ 0.26
Supplemental Rebate	\$ 0.3982	\$ 0.6024	\$ 0.5607	\$ 0.5406	\$ 0.6011	\$ 0.0564
Supplemental Rebate	\$ 57,982	\$ 1,088,256	\$ 11,008	\$ 984,451	\$ 2,417	\$ 8,400
Total						\$ 2,152,513

*Supplemental Rebate Calculation = (Lexapro WAC Cost/pill - URA) - Net Cost Guarantee

*States with Lexapro on PDL and eligible for supplemental rebate include: Delaware, Louisiana, and Maryland

*Pricing effective first day of quarter

7.5% Price Increase

Q1 2012

	Forecasted Avg Qtr FY2011					Total
	0456-2005-01	0456-2010-01	0456-2010-03	0456-2020-01	0456-2101-08	
Lexapro 5mg						
Lexapro 10mg						
Lexapro 20mg						
Lexapro Oral						
Wholesale Acquisition Cost ¹	\$ 298.29	\$ 311.89	\$ 318.15	\$ 325.46	\$ 331.96	\$ 148.80
Bottle Count	100	100	100	100	100	240
WAC Cost/pill	\$ 2,982.9	\$ 3,118.9	\$ 3,181.5	\$ 3,254.6	\$ 3,319.6	\$ 0.6200
Units	30,570	454,737	4,122	382,330	844	31,263
Medicaid URA	\$ 1,4904	\$ 1,5940	\$ 1,5940	\$ 1,6524	\$ 1,6524	\$ 0.3066
Net Cost (WAC-URA)	\$ 1.49	\$ 1.52	\$ 1.59	\$ 1.60	\$ 1.67	\$ 0.31
Net Cost Guarantee ²	\$ 1.11	\$ 1.04	\$ 1.04	\$ 1.08	\$ 1.08	\$ 0.26
Supplemental Rebate	\$ 0.3825	\$ 0.4849	\$ 0.5475	\$ 0.5222	\$ 0.5873	\$ 0.0534
Supplemental Rebate	\$ 11,694	\$ 220,483	\$ 2,257	\$ 199,664	\$ 496	\$ 1,668
Total						\$ 436,262

*Supplemental Rebate Calculation = (Lexapro WAC Cost/pill - URA) - Net Cost Guarantee

	Forecasted Avg Qtr FY2011					Total
	0456-2005-01	0456-2010-01	0456-2010-03	0456-2020-01	0456-2101-08	
Lexapro 5mg						
Lexapro 10mg						
Lexapro 20mg						
Lexapro Oral						
Wholesale Acquisition Cost ¹	\$ 277.48	\$ 290.13	\$ 295.95	\$ 302.75	\$ 308.80	\$ 138.42
Bottle Count	100	100	100	100	100	240
WAC Cost/pill	\$ 2,774.8	\$ 2,901.3	\$ 2,959.5	\$ 3,027.5	\$ 3,088.0	\$ 0.5767
Units	160,685	1,577,692	21,667	2,009,672	4,437	164,331
Medicaid URA	\$ 1,2666	\$ 1,3588	\$ 1,3588	\$ 1,4069	\$ 1,4069	\$ 0.2603
Net Cost (WAC-URA)	\$ 1.51	\$ 1.54	\$ 1.60	\$ 1.62	\$ 1.68	\$ 0.32
Net Cost Guarantee ²	\$ 1.11	\$ 1.04	\$ 1.04	\$ 1.08	\$ 1.08	\$ 0.26
Supplemental Rebate	\$ 0.3982	\$ 0.6024	\$ 0.5607	\$ 0.5406	\$ 0.6011	\$ 0.0564
Supplemental Rebate	\$ 63,988	\$ 792,711	\$ 12,148	\$ 1,088,432	\$ 2,667	\$ 9,270
Total						\$ 1,967,216

Proposed Pricing

	Forecasted Avg Qtr FY2011					Total
	0456-2005-01	0456-2010-01	0456-2010-03	0456-2020-01	0456-2101-08	
Lexapro 5mg						
Lexapro 10mg						
Lexapro 20mg						
Lexapro Oral						
Wholesale Acquisition Cost ¹	\$ 298.29	\$ 311.89	\$ 318.15	\$ 325.46	\$ 331.96	\$ 148.80
Bottle Count	100	100	100	100	100	240
WAC Cost/pill	\$ 2,982.9	\$ 3,118.9	\$ 3,181.5	\$ 3,254.6	\$ 3,319.6	\$ 0.6200
Units	145,602	2,165,900	19,633	1,821,029	4,020	148,906
Medicaid URA	\$ 1,4904	\$ 1,5940	\$ 1,5940	\$ 1,6524	\$ 1,6524	\$ 0.3066
Net Cost (WAC-URA)	\$ 1.49	\$ 1.52	\$ 1.59	\$ 1.60	\$ 1.67	\$ 0.31
Net Cost Guarantee ²	\$ 1.11	\$ 1.04	\$ 1.04	\$ 1.08	\$ 1.08	\$ 0.26
Supplemental Rebate	\$ 0.3825	\$ 0.4849	\$ 0.5475	\$ 0.5222	\$ 0.5873	\$ 0.0534
Supplemental Rebate	\$ 55,699	\$ 1,050,155	\$ 10,748	\$ 950,993	\$ 2,361	\$ 7,946
Total						\$ 2,077,902

Proposed Pricing

	Forecasted Avg Qtr FY2011					Total
	0456-2005-01	0456-2010-01	0456-2010-03	0456-2020-01	0456-2101-08	
Lexapro 5mg						
Lexapro 10mg						
Lexapro 20mg						
Lexapro Oral						
Wholesale Acquisition Cost ¹	\$ 320.66	\$ 335.28	\$ 342.01	\$ 349.87	\$ 356.86	\$ 159.86
Bottle Count	100	100	100	100	100	240
WAC Cost/pill	\$ 3,206.6	\$ 3,352.8	\$ 3,420.1	\$ 3,498.7	\$ 3,568.6	\$ 0.6665
Units	30,570	454,737	4,122	382,330	844	31,263
Medicaid URA	\$ 1,4851	\$ 1,5896	\$ 1,5896	\$ 1,6467	\$ 1,6467	\$ 0.3055
Net Cost (WAC-URA)	\$ 1.72	\$ 1.76	\$ 1.83	\$ 1.85	\$ 1.92	\$ 0.36
Net Cost Guarantee ²	\$ 1.11	\$ 1.04	\$ 1.04	\$ 1.08	\$ 1.08	\$ 0.26
Supplemental Rebate	\$ 0.6115	\$ 0.7242	\$ 0.7915	\$ 0.7720	\$ 0.8420	\$ 0.1010
Supplemental Rebate	\$ 18,694	\$ 329,329	\$ 3,263	\$ 295,174	\$ 711	\$ 3,156
Total						\$ 650,326

State of Texas

7.50% Current Pricing

2010	Forecasted Avg Qtr FY2011			Total
	0456-2005-01 Lexapro 5mg	0456-2010-01 Lexapro 10mg	0456-2020-01 Lexapro 20mg	
AMP \$	2.526883	2.6512	2.7685	
Medicaid URA \$	1.0680	1.1500	1.1891	
Net Cost (AMP-URA) \$	1.46	1.50	1.58	
Net Cost Guarantee \$	1.28000	1.2800	1.3500	
Supplemental Rebate \$	0.1789	0.2212	0.2295	
Lexapro Units Billed	100,844	1,924,151	1,763,555	
Supplemental Rebate Due: \$	18,039	425,687	404,711	\$ 848,436

7.50% Current Pricing

2011	Forecasted Avg Qtr FY2011			Total
	0456-2005-01 Lexapro 5mg	0456-2010-01 Lexapro 10mg	0456-2020-01 Lexapro 20mg	
AMP \$	2.716399	2.8501	2.9762	
Medicaid URA \$	1.2666	1.3588	1.4069	
Net Cost (AMP-URA) \$	1.45	1.49	1.57	
Net Cost Guarantee \$	1.28000	1.2800	1.3500	
Supplemental Rebate \$	0.1698	0.2112	0.2192	
Lexapro Units Billed	91,378	1,743,535	1,598,014	
Supplemental Rebate Due: \$	15,518	366,293	350,356	\$ 734,167

*Supplemental Rebate Calculation = (Namenda AMP Cost/pill - URA) - Net Cost Guarantee

7.5% Price Increase

Q1 2012

Current Pricing

2012	Forecasted Avg Qtr FY2011			Total
	0456-2005-01 Lexapro 5mg	0456-2010-01 Lexapro 10mg	0456-2020-01 Lexapro 20mg	
AMP \$	2.920129	3.063820	3.199394	
Medicaid URA \$	1.4851	1.5886	1.6467	
Net Cost (AMP-URA) \$	1.44	1.48	1.55	
Net Cost Guarantee \$	1.28000	1.2800	1.3500	
Supplemental Rebate \$	0.1550	0.1952	0.2027	
Lexapro Units Billed	19,185	366,060	335,508	
Supplemental Rebate Due: \$	2,974	71,471	68,019	\$ 142,465

*Supplemental Rebate Calculation = (Namenda AMP Cost/pill - URA) - Net Cost Guarantee

Proposed Pricing

2011	Forecasted Avg Qtr FY2011			Total
	0456-2005-01 Lexapro 5mg	0456-2010-01 Lexapro 10mg	0456-2020-01 Lexapro 20mg	
AMP \$	2.716399	2.8501	2.9762	
Medicaid URA \$	1.2666	1.3588	1.4069	
Net Cost (AMP-URA) \$	1.45	1.49	1.57	
Net Cost Guarantee \$	1.28000	1.2800	1.3500	
Supplemental Rebate \$	0.1698	0.2112	0.2192	
Lexapro Units Billed	100,844	1,924,151	1,763,555	
Supplemental Rebate Due: \$	17,126	406,445	386,650	\$ 810,220

Proposed Pricing

2011	Forecasted Avg Qtr FY2011			Total
	0456-2005-01 Lexapro 5mg	0456-2010-01 Lexapro 10mg	0456-2020-01 Lexapro 20mg	
AMP \$	2.920129	3.0638	3.1994	
Medicaid URA \$	1.4904	1.5940	1.6524	
Net Cost (AMP-URA) \$	1.43	1.47	1.55	
Net Cost Guarantee \$	1.28000	1.2800	1.3500	
Supplemental Rebate \$	0.1498	0.1898	0.1970	
Lexapro Units Billed	91,378	1,743,535	1,598,014	
Supplemental Rebate Due: \$	13,685	330,924	314,840	\$ 659,450

Proposed Pricing

2012	Forecasted Avg Qtr FY2011			Total
	0456-2005-01 Lexapro 5mg	0456-2010-01 Lexapro 10mg	0456-2020-01 Lexapro 20mg	
AMP \$	2.920129	3.0638	3.1994	
Medicaid URA \$	1.4851	1.5886	1.6467	
Net Cost (AMP-URA) \$	1.44	1.48	1.55	
Net Cost Guarantee \$	1.28000	1.2800	1.3500	
Supplemental Rebate \$	0.1550	0.1952	0.2027	
Lexapro Units Billed	19,185	366,060	335,508	
Supplemental Rebate Due: \$	2,974	71,471	68,019	\$ 142,465

TX

REPORT FILTER:

{NDC 11} = 00456200501:8448,00456201001:6844,00456201063:6790,00456202001:6845,00456202063:6791 or 0045

VIEW FILTER:

{Program Cd} = MEDI:Medicaid Drug Rebate Program

NDC 11	Program Cd		Q1 2009 Medicaid Units - Excluding Supplemental	Q2 2009 Medicaid Units - Excluding Supplemental
00456200501	MEDI	Medicaid Drug Rebate Program	393,677	508,546
00456201001	MEDI	Medicaid Drug Rebate Program	6,712,877	7,687,387
00456201063	MEDI	Medicaid Drug Rebate Program	45,317	48,753
00456202001	MEDI	Medicaid Drug Rebate Program	7,681,872	8,536,958
00456202063	MEDI	Medicaid Drug Rebate Program	44,095	39,274
00456210108	MEDI	Medicaid Drug Rebate Program	522,116	598,802

Medicaid Report

REPORT FILTER:

{NDC 11} = 00456200501:8448,00456201001:6844,00456201063:6790,00456202001:6845,00456202063:6791 or 0045

VIEW FILTER:

{Program Cd} = MEDI:Medicaid Drug Rebate Program

State		Invoice Qtr	NDC 11	Q1 2009 Medicaid Units - Excluding Supplemental	Q2 2009 Medicaid Units - Excluding Supplemental
Alaska	AK		00456200501	863	884
Alaska	AK		00456201001	19,466	18,293
Alaska	AK		00456202001	19,673	17,658
Alaska	AK		00456202063	85	61
Alaska	AK		00456210108	600	0
Alabama	AL		00456200501	15,066	13,737
Alabama	AL		00456201001	239,790	227,311
Alabama	AL		00456201063	2,096	1,637
Alabama	AL		00456202001	225,854	217,330
Alabama	AL		00456202063	2,473	1,799
Alabama	AL		00456210108	23,895	19,230
Arkansas	AR		00456200501	51	0
Arkansas	AR		00456201001	121,862	122,640
Arkansas	AR		00456201063	150	90
Arkansas	AR		00456202001	113,880	111,373
Arkansas	AR		00456202063	60	90
Arkansas	AR		00456210108	240	0
California	CA		00456200501	47,897	48,445
California	CA		00456201001	952,191	965,371
California	CA		00456201063	4,746	4,398
California	CA		00456202001	745,269	775,187

California	CA	00456202063	5,652	5,549
California	CA	00456210108	31,500	27,962
Colorado	CO	00456200501	3,267	3,745
Colorado	CO	00456201001	79,284	89,138
Colorado	CO	00456201063	0	55
Colorado	CO	00456202001	81,568	90,529
Colorado	CO	00456202063	91	0
Colorado	CO	00456210108	2,460	1,680
Connecticut	CT	00456200501	11,537	13,111
Connecticut	CT	00456201001	156,161	166,212
Connecticut	CT	00456201063	75	37
Connecticut	CT	00456202001	159,569	167,440
Connecticut	CT	00456210108	7,845	9,715
Washington DC	DC	00456200501	796	570
Washington DC	DC	00456201001	17,790	10,762
Washington DC	DC	00456201063	332	361
Washington DC	DC	00456202001	12,161	7,864
Washington DC	DC	00456202063	213	32
Washington DC	DC	00456210108	240	480
Delaware	DE	00456200501	2,993	3,017
Delaware	DE	00456201001	60,975	64,319
Delaware	DE	00456201063	91	177
Delaware	DE	00456202001	69,423	70,309
Delaware	DE	00456202063	261	377
Delaware	DE	00456210108	5,825	7,550
Florida	FL	00456200501	21,278	23,919
Florida	FL	00456201001	399,263	420,569
Florida	FL	00456201063	5,148	7,054
Florida	FL	00456202001	359,519	390,529
Florida	FL	00456202063	5,154	5,254
Florida	FL	00456210108	20,248	24,334
Georgia	GA	00456200501	4,699	4,253
Georgia	GA	00456201001	156,933	148,588
Georgia	GA	00456201063	897	762
Georgia	GA	00456202001	177,855	173,434
Georgia	GA	00456202063	1,756	921
Georgia	GA	00456210108	15,800	19,085
Hawaii	HI	00456200501	361	0
Hawaii	HI	00456201001	9,095	837
Hawaii	HI	00456201063	34	26
Hawaii	HI	00456202001	5,462	360
Iowa	IA	00456200501	1,695	1,199
Iowa	IA	00456201001	25,153	17,896
Iowa	IA	00456201063	30	0
Iowa	IA	00456202001	274,532	280,717
Iowa	IA	00456202063	105	15
Iowa	IA	00456210108	16,445	15,606
Idaho	ID	00456200501	1,022	1,016
Idaho	ID	00456201001	28,695	28,051
Idaho	ID	00456202001	45,269	44,126
Idaho	ID	00456202063	0	0
Idaho	ID	00456210108	4,860	5,050

Illinois	IL	00456200501	23,463	108,134
Illinois	IL	00456201001	255,715	1,100,296
Illinois	IL	00456201063	1,063	3,556
Illinois	IL	00456202001	207,876	918,876
Illinois	IL	00456202063	1,349	1,831
Illinois	IL	00456210108	17,930	79,630
Indiana	IN	00456200501	6,774	8,367
Indiana	IN	00456201001	116,731	111,411
Indiana	IN	00456201063	4,140	3,715
Indiana	IN	00456202001	136,524	135,302
Indiana	IN	00456202063	3,773	3,799
Indiana	IN	00456210108	19,380	18,165
Kansas	KS	00456200501	3,127	3,504
Kansas	KS	00456201001	72,279	73,739
Kansas	KS	00456201063	7	15
Kansas	KS	00456202001	70,475	72,220
Kansas	KS	00456210108	9,180	9,400
Kentucky	KY	00456200501	1,740	1,240
Kentucky	KY	00456201001	7,274	5,273
Kentucky	KY	00456201063	1,248	1,639
Kentucky	KY	00456202001	96,100	83,018
Kentucky	KY	00456202063	2,223	1,656
Kentucky	KY	00456210108	1,440	720
Louisiana	LA	00456200501	11,923	12,194
Louisiana	LA	00456201001	316,907	315,320
Louisiana	LA	00456201063	180	45
Louisiana	LA	00456202001	249,081	249,996
Louisiana	LA	00456202063	150	30
Louisiana	LA	00456210108	21,295	19,425
Massachusetts	MA	00456200501	2,594	2,349
Massachusetts	MA	00456201001	40,945	31,627
Massachusetts	MA	00456201063	90	240
Massachusetts	MA	00456202001	68,339	58,501
Massachusetts	MA	00456202063	30	0
Massachusetts	MA	00456210108	2,660	1,980
Maryland	MD	00456200501	19,435	23,191
Maryland	MD	00456201001	187,172	223,051
Maryland	MD	00456201063	4,623	4,312
Maryland	MD	00456202001	149,193	180,621
Maryland	MD	00456202063	1,303	682
Maryland	MD	00456210108	17,440	18,930
Maine	ME	00456200501	883	956
Maine	ME	00456201001	13,869	14,653
Maine	ME	00456201063	60	90
Maine	ME	00456202001	184,902	178,420
Maine	ME	00456210108	11,770	8,875
Michigan	MI	00456200501	17,160	17,693
Michigan	MI	00456201001	291,453	289,425
Michigan	MI	00456201063	3,676	3,810
Michigan	MI	00456202001	408,263	401,700
Michigan	MI	00456202063	3,409	3,134
Michigan	MI	00456210108	21,815	23,880

Minnesota	MN	00456200501	2,554	2,328
Minnesota	MN	00456201001	6,072	5,532
Minnesota	MN	00456201063	75	0
Minnesota	MN	00456202001	124,293	106,064
Minnesota	MN	00456202063	2,002	137
Minnesota	MN	00456210108	7,895	6,980
Missouri	MO	00456200501	3,465	3,891
Missouri	MO	00456201001	81,743	83,262
Missouri	MO	00456201063	111	30
Missouri	MO	00456202001	149,551	150,149
Missouri	MO	00456202063	270	180
Missouri	MO	00456210108	10,710	8,610
Mississippi	MS	00456200501	157	120
Mississippi	MS	00456201001	5,325	4,872
Mississippi	MS	00456201063	97	0
Mississippi	MS	00456202001	7,201	6,478
Mississippi	MS	00456202063	173	128
Mississippi	MS	00456210108	150	0
Montana	MT	00456200501	0	0
Montana	MT	00456201001	6,260	6,273
Montana	MT	00456202001	24,593	23,574
Montana	MT	00456202063	0	10
Montana	MT	00456210108	570	870
North Carolina	NC	00456200501	14,995	15,773
North Carolina	NC	00456201001	354,119	376,752
North Carolina	NC	00456201063	3,118	2,974
North Carolina	NC	00456202001	350,232	374,443
North Carolina	NC	00456202063	1,824	1,932
North Carolina	NC	00456210108	22,687	25,330
North Dakota	ND	00456200501	210	245
North Dakota	ND	00456201001	14,063	14,211
North Dakota	ND	00456202001	14,054	17,274
North Dakota	ND	00456202063	0	3
North Dakota	ND	00456210108	1,300	1,590
Nebraska	NE	00456200501	60	60
Nebraska	NE	00456201001	7,271	8,282
Nebraska	NE	00456201063	24	0
Nebraska	NE	00456202001	115,071	112,765
Nebraska	NE	00456202063	85	75
Nebraska	NE	00456210108	7,770	7,260
New Hampshire	NH	00456200501	1,650	1,530
New Hampshire	NH	00456201001	19,794	23,597
New Hampshire	NH	00456201063	5	27
New Hampshire	NH	00456202001	31,854	36,863
New Hampshire	NH	00456202063	62	1
New Hampshire	NH	00456210108	6,975	7,920
New Jersey	NJ	00456200501	15,094	19,329
New Jersey	NJ	00456201001	138,920	152,786
New Jersey	NJ	00456201063	6,918	8,559
New Jersey	NJ	00456202001	111,256	126,117
New Jersey	NJ	00456202063	3,106	3,459
New Jersey	NJ	00456210108	25,090	29,660

New Mexico	NM	00456200501	54	0
New Mexico	NM	00456201001	2,283	1,846
New Mexico	NM	00456202001	1,432	1,020
Nevada	NV	00456200501	120	60
Nevada	NV	00456201001	9,495	9,759
Nevada	NV	00456201063	75	47
Nevada	NV	00456202001	17,423	15,386
Nevada	NV	00456202063	6	1
Nevada	NV	00456210108	1,200	900
New York	NY	00456200501	95,768	106,168
New York	NY	00456201001	1,275,018	1,318,728
New York	NY	00456202001	1,218,854	1,259,639
New York	NY	00456210108	33,140	37,450
Ohio	OH	00456200501	13,732	15,499
Ohio	OH	00456201001	71,817	93,939
Ohio	OH	00456202001	187,818	201,529
Ohio	OH	00456210108	35,945	45,760
Oklahoma	OK	00456200501	925	1,224
Oklahoma	OK	00456201001	46,341	49,419
Oklahoma	OK	00456201063	606	833
Oklahoma	OK	00456202001	70,662	77,089
Oklahoma	OK	00456202063	335	590
Oklahoma	OK	00456210108	1,875	3,375
Oregon	OR	00456200501	3,627	3,894
Oregon	OR	00456201001	96,260	103,069
Oregon	OR	00456201063	0	0
Oregon	OR	00456202001	156,403	155,592
Oregon	OR	00456202063	140	200
Oregon	OR	00456210108	4,935	4,275
Pennsylvania	PA	00456200501	4,026	3,701
Pennsylvania	PA	00456201001	38,198	42,557
Pennsylvania	PA	00456201063	1,438	1,268
Pennsylvania	PA	00456202001	57,897	62,915
Pennsylvania	PA	00456202063	861	806
Pennsylvania	PA	00456210108	8,370	10,335
Rhode Island	RI	00456200501	150	157
Rhode Island	RI	00456201001	4,843	5,107
Rhode Island	RI	00456202001	7,420	7,769
Rhode Island	RI	00456210108	850	1,810
South Carolina	SC	00456200501	4,502	4,400
South Carolina	SC	00456201001	83,284	78,397
South Carolina	SC	00456201063	216	422
South Carolina	SC	00456202001	84,764	82,809
South Carolina	SC	00456202063	165	141
South Carolina	SC	00456210108	9,833	8,595
South Dakota	SD	00456200501	540	659
South Dakota	SD	00456201001	14,389	14,814
South Dakota	SD	00456202001	15,342	17,055
South Dakota	SD	00456210108	900	1,800
Tennessee	TN	00456200501	696	888
Tennessee	TN	00456201001	26,971	25,572
Tennessee	TN	00456201063	323	365

Tennessee	TN	00456202001	54,309	49,994
Tennessee	TN	00456202063	342	209
Tennessee	TN	00456210108	5,765	4,860
Texas	TX	00456200501	20,326	24,471
Texas	TX	00456201001	458,145	457,834
Texas	TX	00456202001	446,626	453,622
Texas	TX	00456210108	45,038	42,815
Utah	UT	00456200501	1,342	1,524
Utah	UT	00456201001	50,133	49,425
Utah	UT	00456201063	0	0
Utah	UT	00456202001	64,603	65,560
Utah	UT	00456210108	5,705	3,720
Virginia	VA	00456200501	3,260	3,303
Virginia	VA	00456201001	69,622	62,146
Virginia	VA	00456201063	2,684	1,546
Virginia	VA	00456202001	77,468	76,656
Virginia	VA	00456202063	5,253	4,821
Virginia	VA	00456210108	6,390	4,835
Vermont	VT	00456200501	1,078	800
Vermont	VT	00456201001	27,402	25,914
Vermont	VT	00456201063	30	62
Vermont	VT	00456202001	61,708	62,386
Vermont	VT	00456202063	22	0
Vermont	VT	00456210108	3,180	3,300
Washington	WA	00456200501	3,230	3,451
Washington	WA	00456201001	58,533	56,312
Washington	WA	00456201063	0	5
Washington	WA	00456202001	96,287	94,044
Washington	WA	00456202063	90	60
Washington	WA	00456210108	4,260	3,960
Wisconsin	WI	00456200501	1,689	1,873
Wisconsin	WI	00456201001	99,290	99,181
Wisconsin	WI	00456201063	60	30
Wisconsin	WI	00456202001	148,391	149,409
Wisconsin	WI	00456202063	408	330
Wisconsin	WI	00456210108	16,075	18,935
West Virginia	WV	00456200501	1,413	1,314
West Virginia	WV	00456201001	64,751	61,716
West Virginia	WV	00456201063	783	459
West Virginia	WV	00456202001	107,236	106,734
West Virginia	WV	00456202063	864	961
West Virginia	WV	00456210108	0	0
Wyoming	WY	00456200501	390	360
Wyoming	WY	00456201001	13,532	11,303
Wyoming	WY	00456201063	68	107
Wyoming	WY	00456202001	18,337	18,513
Wyoming	WY	00456210108	2,640	2,160

			DC, GA, HI, MN	DC, GA, HI, MN
Pool	NMPI	00456200501	8,410	7,151
Pool	NMPI	00456201001	189,890	165,719
Pool	NMPI	00456201063	1,338	1,149

Pool	NMPI	00456202001	319,771	287,722
Pool	NMPI	00456202063	3,971	1,090
Pool	NMPI	00456210108	23,935	26,545

			DE, LA, MD	DE, LA, MD
Pool	TOP\$	00456200501	34,351	38,402
Pool	TOP\$	00456201001	565,054	602,690
Pool	TOP\$	00456202001	467,697	500,926

6210108:5376) And ({Invoice Qtr} = C

Q3 2009 Medicaid Units - Excluding Supplemental
443,427
6,891,391
48,661
7,906,227
40,386
544,366

6210108:5376) And ({Invoice Qtr} = C

Q3 2009 Medicaid Units - Excluding Supplemental	0.7%	-5.6%	-1.6%	0.2%	-1.4%		-5.0%	-3.2%
	Q4 2009	Q1 2010	Q2 2010	Q3 2010	Q4 2010	CY2010	Q1 2011	Q2 2011
1,038	1,046	987	971	973	959	3,890	911	882
22,678	22,847	21,557	21,211	21,254	20,959	84,982	19,904	19,269
21,630	21,791	20,561	20,231	20,272	19,991	81,055	18,984	18,379
117	118	111	109	110	108	438	103	99
300	302	285	281	281	277	1,124	263	255
12,097	12,187	11,499	11,315	11,337	11,180	45,331	10,617	10,279
209,658	211,222	199,297	196,098	196,492	193,770	785,657	184,014	178,145
1,578	1,590	1,500	1,476	1,479	1,458	5,913	1,385	1,341
207,008	208,553	196,778	193,620	194,008	191,321	775,726	181,688	175,893
1,336	1,346	1,270	1,250	1,252	1,235	5,006	1,173	1,135
17,485	17,615	16,621	16,354	16,387	16,160	65,522	15,346	14,857
0	0	0	0	0	0	0	0	0
118,530	119,414	112,672	110,864	111,087	109,548	444,171	104,032	100,714
60	60	57	56	56	55	225	53	51
112,929	113,772	107,348	105,625	105,837	104,371	423,182	99,116	95,955
0	0	0	0	0	0	0	0	0
0	0	0	0	0	0	0	0	0
50,963	51,343	48,444	47,667	47,763	47,101	190,975	44,730	43,303
973,181	980,443	925,087	910,240	912,067	899,432	3,646,826	854,148	826,904
4,263	4,295	4,052	3,987	3,995	3,940	15,975	3,742	3,622
776,104	781,895	737,749	725,909	727,366	717,290	2,908,315	681,176	659,449

1Q09-3Q09 Medi Util

5,719	5,762	5,436	5,349	5,360	5,286	21,431	5,019	4,859
30,100	30,325	28,612	28,153	28,210	27,819	112,795	26,418	25,576
3,972	4,002	3,776	3,715	3,723	3,671	14,884	3,486	3,375
83,420	84,042	79,297	78,025	78,181	77,098	312,602	73,217	70,881
90	91	86	84	84	83	337	79	76
83,873	84,499	79,728	78,448	78,606	77,517	314,299	73,614	71,266
0	0	0	0	0	0	0	0	0
3,390	3,415	3,222	3,171	3,177	3,133	12,703	2,975	2,880
12,331	12,423	11,722	11,533	11,557	11,397	46,208	10,823	10,478
170,086	171,355	161,680	159,086	159,405	157,197	637,368	149,282	144,521
16	16	15	15	15	15	60	14	14
168,204	169,459	159,891	157,325	157,641	155,457	630,315	147,630	142,922
8,925	8,992	8,484	8,348	8,365	8,249	33,445	7,833	7,583
1,116	1,124	1,061	1,044	1,046	1,031	4,182	979	948
21,236	21,394	20,187	19,863	19,902	19,627	79,578	18,639	18,044
633	638	602	592	593	585	2,372	556	538
15,603	15,719	14,832	14,594	14,623	14,421	58,470	13,695	13,258
0	0	0	0	0	0	0	0	0
1,680	1,693	1,597	1,571	1,574	1,553	6,296	1,475	1,427
2,979	3,001	2,832	2,786	2,792	2,753	11,163	2,615	2,531
61,525	61,984	58,484	57,546	57,661	56,863	230,554	54,000	52,277
452	455	430	423	424	418	1,694	397	384
70,690	71,217	67,197	66,118	66,251	65,333	264,898	62,044	60,065
417	420	396	390	391	385	1,563	366	354
4,325	4,357	4,111	4,045	4,053	3,997	16,207	3,796	3,675
26,913	27,114	25,583	25,172	25,223	24,873	100,852	23,621	22,868
455,886	459,288	433,356	426,401	427,257	421,338	1,708,353	400,125	387,362
7,802	7,860	7,416	7,297	7,312	7,211	29,237	6,848	6,629
428,344	431,540	407,175	400,641	401,445	395,883	1,605,145	375,952	363,960
6,706	6,756	6,375	6,272	6,285	6,198	25,130	5,886	5,698
30,025	30,249	28,541	28,083	28,139	27,750	112,513	26,353	25,512
1,077	1,085	1,024	1,007	1,009	995	4,036	945	915
33,754	34,006	32,086	31,571	31,634	31,196	126,487	29,625	28,680
301	303	286	282	282	278	1,128	264	256
43,995	44,323	41,821	41,150	41,232	40,661	164,864	38,614	37,382
240	242	228	224	225	222	899	211	204
7,010	7,062	6,664	6,557	6,570	6,479	26,269	6,153	5,956
30	30	29	28	28	28	112	26	25
561	565	533	525	526	518	2,102	492	477
22	22	21	21	21	20	82	19	19
387	390	368	362	363	358	1,450	340	329
703	708	668	658	659	650	2,634	617	597
17,185	17,313	16,336	16,074	16,106	15,883	64,398	15,083	14,602
0	0	0	0	0	0	0	0	0
283,811	285,929	269,785	265,455	265,988	262,303	1,063,532	249,097	241,152
60	60	57	56	56	55	225	53	51
17,514	17,645	16,648	16,381	16,414	16,187	65,631	15,372	14,881
903	910	858	845	846	835	3,384	793	767
24,034	24,213	22,846	22,480	22,525	22,213	90,063	21,094	20,421
40,053	40,352	38,074	37,463	37,538	37,018	150,092	35,154	34,033
31	31	29	29	29	29	116	27	26
5,060	5,098	4,810	4,733	4,742	4,677	18,961	4,441	4,299

32,879	33,124	31,254	30,753	30,814	30,387	123,208	28,857	27,937
346,086	348,668	328,982	323,703	324,353	319,859	1,296,897	303,755	294,066
1,141	1,150	1,085	1,067	1,069	1,055	4,276	1,001	969
287,389	289,533	273,186	268,802	269,342	265,610	1,076,940	252,238	244,192
1,319	1,329	1,254	1,234	1,236	1,219	4,943	1,158	1,121
25,762	25,954	24,489	24,096	24,144	23,810	96,539	22,611	21,890
7,333	7,388	6,971	6,859	6,873	6,777	27,479	6,436	6,231
106,688	107,484	101,415	99,788	99,988	98,603	399,795	93,639	90,652
4,836	4,872	4,597	4,523	4,532	4,470	18,122	4,244	4,109
133,698	134,696	127,091	125,051	125,302	123,566	501,010	117,345	113,602
4,308	4,340	4,095	4,029	4,037	3,982	16,143	3,781	3,660
20,065	20,215	19,073	18,767	18,805	18,544	75,190	17,611	17,049
2,701	2,721	2,568	2,526	2,531	2,496	10,122	2,371	2,295
78,509	79,095	74,629	73,431	73,579	72,559	294,199	68,906	66,708
20	20	19	19	19	18	75	18	17
79,112	79,702	75,202	73,995	74,144	73,117	296,458	69,436	67,221
9,000	9,067	8,555	8,418	8,435	8,318	33,726	7,899	7,647
1,650	1,662	1,568	1,543	1,546	1,525	6,183	1,448	1,402
5,587	5,629	5,311	5,226	5,236	5,164	20,936	4,904	4,747
1,722	1,735	1,637	1,611	1,614	1,592	6,453	1,511	1,463
91,589	92,272	87,063	85,665	85,837	84,648	343,214	80,386	77,822
1,936	1,950	1,840	1,811	1,814	1,789	7,255	1,699	1,645
0	0	0	0	0	0	0	0	0
14,924	15,035	14,186	13,959	13,987	13,793	55,925	13,099	12,681
322,650	325,058	306,705	301,783	302,388	298,199	1,209,075	283,186	274,153
105	106	100	98	98	97	393	92	89
254,298	256,196	241,731	237,851	238,329	235,027	952,937	223,194	216,075
150	151	143	140	141	139	562	132	127
15,940	16,059	15,152	14,909	14,939	14,732	59,732	13,990	13,544
2,936	2,958	2,791	2,746	2,752	2,714	11,002	2,577	2,495
36,843	37,118	35,022	34,460	34,529	34,051	138,063	32,337	31,305
0	0	0	0	0	0	0	0	0
69,881	70,402	66,427	65,361	65,493	64,585	261,867	61,334	59,377
0	0	0	0	0	0	0	0	0
6,600	6,649	6,274	6,173	6,186	6,100	24,732	5,793	5,608
24,977	25,163	23,743	23,362	23,409	23,084	93,597	21,922	21,223
253,685	255,578	241,148	237,278	237,754	234,460	950,640	222,656	215,554
5,225	5,264	4,967	4,887	4,897	4,829	19,580	4,586	4,440
211,307	212,884	200,864	197,641	198,037	195,294	791,836	185,461	179,546
617	622	587	577	578	570	2,312	542	524
23,588	23,764	22,422	22,062	22,107	21,800	88,392	20,703	20,043
898	905	854	840	842	830	3,365	788	763
14,446	14,554	13,732	13,512	13,539	13,351	54,134	12,679	12,275
45	45	43	42	42	42	169	39	38
178,416	179,747	169,599	166,877	167,212	164,895	668,583	156,593	151,599
10,083	10,158	9,585	9,431	9,450	9,319	37,784	8,850	8,567
16,348	16,470	15,540	15,291	15,321	15,109	61,261	14,348	13,891
277,024	279,091	263,334	259,107	259,628	256,031	1,038,099	243,140	235,385
3,753	3,781	3,568	3,510	3,517	3,469	14,064	3,294	3,189
393,649	396,586	374,195	368,190	368,929	363,818	1,475,131	345,501	334,480
3,432	3,458	3,262	3,210	3,216	3,172	12,861	3,012	2,916
28,350	28,562	26,949	26,516	26,570	26,202	106,237	24,882	24,089